

RESPONSES TO BIDDER'S QUERIES AND/OR SUGGESTIONS

DATE	September 11, 2023
PROJECT IDENTIFICATION NO.	ITB-GS-20230725-01 Shared Cyber Defense Solution for Insurance Cluster
PROJECT NAME	Two (2) Years Shared Cyber Defense Solution for the Insurance Cluster
PROPONENT UNIT/TECHNICAL WORKING GROUP	Insurance Cluster

ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by BlueVoyant)	TWG's RESPONSES
1.	Not specified in the submitted queries	May we request for a complete list of domains, social media accounts and the number of VIP emails that will be monitored?	This information will ONLY be provided to the winning bidder
2	Not specified in the submitted queries	May we request for an asset list per agency?	This information will ONLY be provided to the winning bidder.
3.	Not specified in the submitted queries	May we request for a list of the Operating Systems of the endpoints of each agency?	This information will ONLY be provided to the winning bidder.

ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by Cloud 4C)	TWG's RESPONSES										
1	p19 Annexes, Sec A.3.4	Daily Event Log Aggregate Size in Gigabytes (GB) includes both servers and laptop/desktop?	Yes.										
2.	p21 Annexes, Sec B.2.2	Insurance Commission (IC) is mentioned to be part VAPT scope but not in other scopes? Is IC part of the scope of this bid?	IC is not part of the project anymore. The requirement shall be . 2. The scope of VAPT shall be at least the following: <table border="1" style="margin-left: 20px;"> <thead> <tr> <th>Agency</th> <th>Scope</th> </tr> </thead> <tbody> <tr> <td>BTr</td> <td>7 External resources, up to 10 IP addresses</td> </tr> <tr> <td>GS3</td> <td>20 External resources, 2 mobile apps, up to 10 IP addresses</td> </tr> <tr> <td>SSS</td> <td>25 External resources, 1 mobile app up to 150 IP addresses</td> </tr> <tr> <td>PDIC</td> <td>8 External resources, up to 10 IP addresses</td> </tr> </tbody> </table>	Agency	Scope	BTr	7 External resources, up to 10 IP addresses	GS3	20 External resources, 2 mobile apps, up to 10 IP addresses	SSS	25 External resources, 1 mobile app up to 150 IP addresses	PDIC	8 External resources, up to 10 IP addresses
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3	p29. Annexes, D.4	Tier 1-4 Analysts outside or not part of the required pool of at least 20 IT or Information Security related certified onsite support engineers within Metro Manila?	Section D.4 specifies the minimum number of IT personnel with the required technical qualifications. The service provider must have a pool of at least 20 IT personnel with specified technical skills who are onsite support engineers within Metro Manila.										
4	p29 Annexes, sec D.4	Are the required personnel like Tier 1-4 Analysts or Project Manager be shared across all	There will be at least 5 dedicated personnel assigned to the cluster, not per agency as required in the TOR. There will also be a dedicated PM to be assigned to										

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		four Insurance Cluster members? Or will there be separate & dedicated Tier 1-4 Analysts & PM for each of the four Insurance Cluster members?	the cluster who will be responsible for the project implementation.
5.	p28, Annexes, C.6	if the service provider's SOC will be implemented through a cloud service provider (CSP), will the Analysts be required to be in-country or on-premises?	The Analyst should be in- country since they should be in the same location where the SOC of the service provider, which is required to be a 24 x 7 x 365 local technology operation center per Section C.3
6.	Not specified in the submitted queries	Out of the P304M ABC what is the respective budget of each of the four Insurance Cluster members?	The total ABC is proportional to the total number of endpoints per Insurance Cluster member.
7.	Not specified in the submitted queries	Will Service Provider assume to replace any (or all) existing security tools that is required in this TOR (SIEM, EDR, TI, etc.) of each (or all) Insurance Cluster member?	No. The Service Provider shall install their solution without replacing the existing security tools of the Insurance Clusters members. In case, there will be conflict, the replacement of the existing tools will be subject to the evaluation of the member agency during implementation
8.	Not specified in the submitted queries	Can BAC or the four Insurance Cluster members share their existing security tools that is required in this TOR (SIEM, EDR, TI, etc.)?	The bidder is expected to provide all required solutions in the project. Other security solutions that will be onboarded in the SOC will be provided during the implementation of the project.
9.	Not specified in the submitted queries	<p>Project Manager must be onsite?</p> <p>a. Also With reference to the Technical Specification of the TOR under Personal Qualification/Requirements - May we request for the BAC to consider "local with hybrid support" This reference to the security analysts, certified engineers, SOC managers, and project managers.</p> <p>Benefits: IC agencies to ensure to receive the highest SLA quality of service with proactive contingency in place thus eliminating any potential disruption and/or risk(s)</p> <p>b. We also like to request for the extension of the submission to October 16, 2023.</p>	<p>The Project Manager should be able to visit any agency when required.</p> <p>The service provider shall be allowed to augment the dedicated personnel with foreign support staff from partners (hybrid) as long as the minimum staffing requirements are met</p> <p>The submission and opening of Bids is scheduled on October 13, 2023</p>

ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by Crayon Software Experts Philippines Inc.)	TWG's RESPONSES
1	On Billing and Payment	How is the treatment for the billing and payment. Do we do this separately per agency? Or do we bill Landbank?	Per member agency
2.	On Payment Terms	May we request to have a separate payment term for the subscription instead of including it in the per milestone schedule? Usual payment terms for subscription are upfront and annual	No.
3.	Bid submission extension	Can we extend the bid submission on October 6, 2023?	The submission and opening of Bids is scheduled on October 13, 2023

ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by EY Philippines)	TWG's RESPONSES
1	Not specified in the submitted queries	Technical Questions	
		SOC	
		1 Is there a CMDB in place with all the asset details, role and criticality?	1 This information shall ONLY be provided to the winning bidder. The non-availability of CMDB shall be addressed by the member agency during the implementation of the project in their respective agency
		2. Do you have any DR setup for Data center. If yes, does it comes under the scope of monitoring?	2. This information shall ONLY be provided to the winning bidder. The proposal of the service provider will be based on the number of endpoints within the agency's corporate network regardless of their physical location
		3. Post 1st year, the logs are to be shared with the agencies. Please confirm the mode of transfer and clarify who will own the infrastructure for the transfer of raw logs	3 The storage of the raw logs after one (1) year will be the responsibility of the member agency. The mode of transfer shall be discussed during project implementation with the member agency.
		4 Average number of security incidents handled per day.	4 This information shall ONLY be provided to the winning bidder.
		5. Will the license of SIEM be owned by you?	5. The licenses for the SIEM and SOAR solutions shall be subscribed per agency during the term of the contract.

		6. Is there a requirement to store all logs locally?	6 No, there is no requirement to store the logs locally.
		7. What are the Legacy assets that are inscope?	7 This information shall ONLY be provided to the winning bidder.
2.	Not specified in the submitted queries	Vulnerability Management 8. Is there any specific scanning requirement such as Authenticated / Unauthenticated? Authenticated scanning will require to provide credentials with specific privileges such as (Admin for Windows and equivalent to root permissions or 500 + for UNIX/LINUX) 9 Does the client have any existing SLA for fixing vulns of different severities? What expectation does the client have for remediation of found vulnerabilities? (Remediation Consulting/ Remediation Tracking/ Remediation validation/ Complete remediation activities)? 10. Is there an internal threat data collection process in place?	8. VAPT shall include authenticated and unauthenticated scans. 9. This information shall only be provided to the winning bidder. Appropriate implementation of remediation, including monitoring/tracking and validation shall be established during project implementation per member agency 10. This information shall ONLY be provided to the winning bidder.
3	Not specified in the submitted queries	Network 11. What is the throughput per agency? 12. What is the network interface required? 13. Do you require a dual PSU for the NDR appliance	11 This information shall ONLY be provided to the winning bidder. 12-13. The NDR shall use a standard network interface which may be 1G or 10G. The service provider, however, is expected to make the necessary adjustments during the actual project implementation with the member agency. For NDR with throughput 5G and above, a dual power supply unit (PSU) shall be required

4.	Not specified in the submitted queries	VAPT 14. What is the approximate workload(number of web applications) for testing? 15. What is the approximate number of servers, firewalls, routers, or other network devices on the internal corporate network?	14. This information shall ONLY be provided to the winning bidder 15. This information shall ONLY be provided to the winning bidder										
5.	Not specified in the submitted queries	Non-technical questions 1. Why is IC included in the list for VAPT Scanning? 2. Where can we get Annex D1 to D25? 3. Can we have the documents digitally signed or do we need to have a wet signature? 4. Do we need to counter-sign each page? 5. Is consortium allowed? 6. Kindly confirm indicate whether the price mentioned is inclusive or exclusive of VAT. 7. Can we request to insert our assignability clause? 8. Can we propose revisions in GCC 9. Clauses, like limitations on liability? 10. We propose to qualify as gross negligence and not mere negligence. 11. We request to include our standard provision on termination when already prohibited by law or professional obligations. 12. In the RFP document we see two pricing tables with detailed breakdowns asking	1. IC is not part of the project anymore. The requirement shall be: 2. The scope of VAPT shall be at least the following: <table border="1" data-bbox="890 823 1449 970"> <thead> <tr> <th>Agency</th> <th>Scope</th> </tr> </thead> <tbody> <tr> <td>BTr</td> <td>7 External resources, up to 80 IP addresses</td> </tr> <tr> <td>GSIS</td> <td>20 External resources, 2 mobile apps, up to 80 IP addresses</td> </tr> <tr> <td>SSS</td> <td>26 External resources, 1 mobile app up to 150 IP addresses</td> </tr> <tr> <td>PDC</td> <td>8 External resources, up to 80 IP addresses</td> </tr> </tbody> </table> Can be provided by LANDBANK Procurement Department thru email. Either of the two is acceptable No, only those portions as required in the bidding documents, must be signed by authorized representative/s as designated per Secretary's Certificate Yes, in the form of Joint Venture Agreement by and between multi-parties The ABC is VAT Inclusive 7-11. For the draft contract, if possible we do not accommodate any change in any provisions because this would entail further review of our Legal Sector and the OGCC. There are two (2) schedules provided in the bidding documents, however, the bidder may choose which is	Agency	Scope	BTr	7 External resources, up to 80 IP addresses	GSIS	20 External resources, 2 mobile apps, up to 80 IP addresses	SSS	26 External resources, 1 mobile app up to 150 IP addresses	PDC	8 External resources, up to 80 IP addresses
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		<p>for goods procured locally (Philippines) or goods procured from abroad. A quick check here this table is relevant for licenses and not for labor cost?</p> <p>13. For labelling of archived/compressed files, please clarify if it should be the last six (6) digits or last seven (7) digits of the bidding reference number</p> <p>14. We request to reasonably discuss for any out-of-scope services</p> <p>15. We request that additional scope of services should be mutually agreed</p> <p>16. In the subcontracting there is discrepancy in the statement</p> <p>17. Can we request an extension on the submission of the bidding proposal</p>	<p>applicable</p> <p>Please refer to Bid data Sheet ITB Clause 15 of Bidding Documents</p> <p>14 The winning bidder is required to deliver the in-scope requirements</p> <p>15. The winning bidder is required to deliver the in-scope requirements</p> <p>16. In Section III, under Clause 7, states that subcontracting is not allowed</p> <p>17. The submission and opening of Bids is scheduled on October 13, 2023</p>
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ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by ePLDT)	TWG's RESPONSES
1	<p>Under Deployment and Management A.2.1</p> <p>Item no. 3</p> <p>"For non-supported systems, other means of monitoring must be performed, such as network detection and response (NDR or similar) tool shall be provided."</p>	<p>Part of our offer is to provide NDR solution for non-supported systems:</p> <p>1. May we know how much throughout should we consider per agency?</p> <p>2. What is the network interface required for NDR appliance?</p> <p>3. Will you require dual PSU for the NDR appliance?</p>	<p>1. This was not specified in the TOR. This information should be assessed during the actual project implementation with the member agency.</p> <p>2-3. The NDR shall use a standard network interface which may be 1G or 10G. The service provider, however, is expected to make the necessary adjustments during the actual project implementation with the member agency. For NDR with throughput 5G and above, a dual power supply unit (PSU) shall be required.</p>

2.	<p>Under A.3 Security Information and Event Management (SIEM)</p> <p>Item no.2</p> <p>"The solution shall be capable to support collection of different types of metadata (e.g., logs, security events, network flows, among others) from data sources and shall include log compression and industry standard encryption at rest and in transit to ensure security of captured data from disclosure</p> <p>to disinterested parties."</p>	<p>Aside from the Daily Event Log Aggregate Size per agency.</p> <p>May we kindly request for the list of log/data sources per agency? (OS, server, firewall, etc.)</p>	<p>This information will ONLY be provided to the winning bidder</p>
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ITEMNO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by Information Technology Security Distribution, Inc.)	TWG's RESPONSES
1.	<p>In Functional requirements, under Section 1 of A.4 Security Orchestration, Automation and Response (SOAR):</p>	<p>What are the technologies included in Security Operations? What is the level of automation that you are expecting?</p>	<p>The technologies are already stated in the TOR: The service provider shall provide a cloud-based SOC for individual agencies with complete Security Information and Event Management (SIEM) and Security Orchestration, Automation, and Response (SOAR) solution that allows for two-way integration with the agencies data sources, capture of near real-time log data, and must perform correlation between data sources during investigation which shall also be accessible by the individual agencies.</p> <p>Level of automation should be subject to the actual project implementation per member agency.</p>
2.	<p>In non-functional requirements, statement number 1 of Access Management:</p>	<p>Is there a need for single authentication system or can each major platform can have its own authentication system that can address the capabilities for the Access Management?</p>	<p>No.</p>
3.	<p>In non-functional requirements, statement numbers 5 and 6 of C. Service Provider's Qualification and Requirements</p>	<p>May we request both statements to be combined into one statement and indicated that vendor can either comply with on premise or cloud platform requirements?</p>	<p>The requirements specified in Section 5 & 6 under Non-Functional Requirements</p> <p>A. Access Management are clear. Thus, no need to combine them.</p>

4.	In non-functional requirements. statement numbers 9 of C Service Provider's Qualification and Requirements	Since this is a post qualification requirement, may we request this statement to be removed and placed in the post-qualification documents?	Yes. This is a requirement to be complied with during the post-qualification. However, there is no need to transfer this requirement under post-qualification documents.
5.		<p>Part of the items to be submitted as included in the checklist are "List of Local Certified Engineers for the (i) SOAR, (ii) SIEM including their respective Certifications on the brand/solution being proposed" as well as "List of names, credentials, and projects they were involved in for the dedicated 24x7 x 365 team that will be assigned to the Insurance Cluster".</p> <p>Because of Data Privacy, we cannot initially disclose the details of our staff as well as the projects they were involved in, not until the finalization of contract. Is it alright to just provide their certification and credentials without showing their names? And may we request as well to just provide the description of the project and not the company name?</p>	The disclosure of the required information is critical for the proper assessment /evaluation of the bidder with the Lowest Calculated and Responsive Bid.

ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by Micro D International)	TWG's RESPONSES
1.	In reference to Section C Service Provider's Qualification and Requirements;	Item 2. May we request to relax this requirement to include non-leaders from Gartner & Forrester (3rd Party) solutions as the required deliverable of the project is based on Managed Services SLA offering and not the product market perception of a 3rd Party like that of Gartner. Our service offering is focused on building and packaging capabilities and service outcomes, and we believe that the products and technologies that underpin these offerings are secondary to the primary deliverable, which is to deliver a successful customer service outcome	No

2.	On Bid Submission	In reference to the bid submission on September 22, 2023, may we request for an extension to October 13, 2023?	The submission and opening of Bids is scheduled on October 13, 2023
3.	On Personnel Qualifications /Requirements	May we know if we can submit CV's of our Technology Partners, including Distributor engineers who will be deployed in the project.	The personnel should be employed by the bidder

ITEMNO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by Netpoleons)	TWG's RESPONSES
1	Not specified in the submitted queries	<p>Technical Questions:</p> <ol style="list-style-type: none"> 1. Will license need to be owned by each agency or by Managed Service Partner? 2. Start Date of license 3. Understand that "Third Party Queries" have been included as part of C1 - Threat Intelligence. We would like to clarify what details/use case is needed for this requirement. 	<ol style="list-style-type: none"> 1. The licenses for the SIEM and SOAR solutions shall be subscribed per agency during the term of the contract. 2. License subscriptions will start upon implementation of the Phase 1 - Threat Intelligence, Security Monitoring and Management and Incident Response as indicated in the Project Milestone, which is expected to be delivered within, 120 working days from the issuance of the Notice to Proceed. <p>This information shall ONLY be provided to the winning bidder. The details and use cases shall be discussed during the actual project implementation with the member agency.</p>

ITEMNO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by TIM)	TWG's RESPONSES
1	Under A.2 Managed Detection and Response > A.2.1 Deployment and Management > Item 2.	Regarding the deployment of MDR, may we know what deployment tool the agencies will provide to be used?	Agencies can use their available software deployment tool, if any, or deployment through AD GPO. Otherwise, the service provider can provide a tool to deploy agents faster.
2	Under B. Vulnerability Management and Penetration Testing > B.2 Vulnerability Assessment and Penetration Testing (VAPT) Item 2. "The scope of VAPT shall be at least the following:"	Can we request the "at least" to be omitted, so the stated numbers of External Resources and IP address is already defined.	No. Because the bidder can always provide more than the minimum requirements.

3.	Under Vulnerability Management. B.1	Can we request for the list of scan targets/asset (ex endpoints, servers, web apps, containers) and the total number of assets (per asset type)	This information will ONLY be provided to the winning bidder.
4.	Under Incident Response > Item 15.	May we know what type of reference or document would you require to be provided?	The name of the personnel, including the Certificate of trainings attended related to cyber-security forensics, shall be submitted during post-qualification
5.	Under II. Non-Functional Requirements > A. Access Management > Item 1.	Question 1: What does it mean when you say "leased" to the agencies? Is there any specific solution you require for Access Management? Question 2: Since there are multiple solution stacks in this project, can we ask if "A. Access Management" in general is only referring to the SIEM?	The project is for the procurement of subscriptions to managed services. Thus, it is possible that the member agencies will just "lease" the accounts. This technical requirement applies to all services/system that will require user access.
6.	Under II. Non-Functional Requirements > A. Access Management > Item 2.	We assume that MFA will be provided by the Insurance Cluster Agencies. May we know what is the MFA that will be used by the Agencies?	The MFA should be included in the proposed solution. During project implementation, the winning bidder may use/integrate the existing MFA of the member agency, if any, subject to approval of the member agency. This information shall ONLY be provided to the winning bidder, if needed during project implementation.
7.	Under II. Non-Functional Requirements > A. Access Management > Item 6.	Since the requirement is Cloud Based SOC, can this refer to the Cloud Based SOC as the Primary and the SOC Analyst location is the secondary site.	The requirement pertains to the physical and environmental controls at the offices/building where the primary and secondary SOC is located.
8.	Under C. Service Provider's Qualification and Requirements > Item 1	Is the Manufacturer's Certificate that will be provided only refers to the brand that will be provided to the agencies? Brands for (1) MDR, (2) SIEM, (3) VM, (4) SOAR and (5) Threat Intelligence	Yes
9.	Under C. Service Provider's Qualification and Requirements > Item 2	Can we provide either Forrester Wave Report or Gartner Magic Quadrant for the 3 requirements?	Yes. The requirement is Forrester Wave OR Gartner.
10.	Under C. Service Provider's Qualification and Requirements > Item 3	For the pool of 20 IT personnel, what are the documents needs to be submitted? Can we submit at least their certifications only?	Please refer to the documents that will be submitted during post-qualification.
11.	Under D. Personnel	Can we clarify what does "dedicated" means? Is he only should be assigned to the cluster and cannot handle any other customers?	Dedicated means "exclusively assigned" to the Insurance Cluster.

	Qualifications/Requirements > Item 2		
12.	Under Personnel Qualifications.	The 1 Tier-4 Analyst/SOC Manager, 2 Tier-1, 1 Tier-2, and 1 Tier-3 Analysts are dedicated for the whole Insurance Cluster already and not per agency?	Dedicated to the Insurance Cluster
13.	Under Personnel Qualifications/Requirements > Item 3	The submission of CV, Company ID and Certificate of Employment is only applicable to SOC Manager, Analyst and Project Manager? While for the 20 IT Personnel, Certificate will suffice?	Please refer to the documents that will be submitted during post-qualification.
14.	Under Personnel Qualifications/Requirements > Item 6 > Project Manager	For Project Manager Certificate, would either Certified Associate in Project Management (CAPM) or Project Management Professional (PMP) be acceptable?	PMP certification will be required as this certification ensures that the Project Manager has extensive experience and advanced project management skills and capabilities.
15.	Under B. Training and Other Requirements	How many attendees will be inclusive in the training?	The bidder should accommodate up to ten (10) attendees per agency in the training
16.	Not specified in the submitted queries	Will the implementation for each Agency start simultaneously?	Yes, more or less. The winning bidder should be able to complete the implementation of Phase 1 - Threat Intelligence, Security Monitoring and Management and Incident Response for all the members of the Insurance Cluster within 120 working days from the issuance of the Notice to Proceed. Notice to Proceed shall be issued by each of the agencies.
17.	Under 2. Project Objective and Scope > Bullet 3. "The Shared Defense subscription shall commence immediately after the Phase 1 implementation of the project."	Does this mean the 2 years subscription, will start on the day 1 of implementation?	Yes. Upon the implementation of Phase 1 - Threat Intelligence, Security Monitoring and Management and Incident Response for all the members of the Insurance Cluster.
18.	Not specified in the submitted queries	Who will release the NTP? Each Agency? Or Just Landbank? We would request the NTP for all the Agency will start at the same time.	NTP shall be released by the member agencies at the same time.
19.	Not specified in the submitted queries	Due to the very high complexity of the project. Can we request for at least 3 weeks extension (October 13, 2023) for the bid submission?	The submission and opening of Bids is scheduled on October 13, 2023

ANNEX #11

ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (raised by Trends and Technologies Inc.)	TWG's RESPONSES
1.	<p>Page 3, Section VII. Technical Specification, Terms of Reference under A.1 Security Operations Center (SOC)</p> <p>Item 2. The service provider shall set up a cluster level SOC dashboard to have an integrated and high-level overview of the cluster agency's security posture.</p>	<p><i>Does this dashboard pertain to the SOC Dashboard that shall be used by analysts?</i></p>	<p>Yes</p>
2.	<p>Page 4, Section VII. Technical Specification, Terms of Reference, under A.1 Security Operations Center (SOC)</p> <p>Item 7 Monthly monitoring service management:</p> <p>The service provider shall conduct regular meetings with the agencies IT stakeholders to review SOC performance and discuss the overall IT security posture of the agencies, including fine-tuning of configurations and provision of best practices advice, to aid in continuous improvement. Regular written reports must also be available to track the status of cases and the assistance needed. Monthly reports shall contain, but not limited to:</p>	<p><i>Is this face-to-face meeting? Who will attend this regular meeting?</i></p>	<p>The meeting should be face-to-face, with option to attend online.</p> <p>At least (2) representatives from the member agencies should attend.</p>

	<ul style="list-style-type: none"> • SLA Performance • Correlated Events Overview • Correlated Events Graph Distribution Overtime • Correlated Events and Rules Triggered Summary • Summary of Incident Ticket per Use Cases Incident Management 												
3.	<p>Page 4, Section VII. Technical Specification Terms of Reference, under A.1 Security Operations Center (SOC)</p> <p>Item 8 The service provider shall ensure flexibility and scalability of the agencies SOC platform and shall ingest and process all events sent by the agencies for the SIEM and SO</p> <p>AR requirements including its current and future needs.</p>	<p>3.1 Can you confirm that the future needs is considered already in the maximum aggregate daily ingestion stated Item 4 in page 7, under A.3 Security Information and Event Management (SIEM)?</p> <p>4 The maximum aggregate daily data ingestion shall be as follows:</p> <table border="1" data-bbox="523 1090 887 1204"> <thead> <tr> <th>Agency</th> <th>Daily Event Log Aggregate Size in Gigabytes (GB)</th> </tr> </thead> <tbody> <tr> <td>DT</td> <td>11 GB</td> </tr> <tr> <td>DBS</td> <td>24 GB</td> </tr> <tr> <td>HR</td> <td>48 GB</td> </tr> <tr> <td>*SOC</td> <td>10 GB</td> </tr> </tbody> </table>	Agency	Daily Event Log Aggregate Size in Gigabytes (GB)	DT	11 GB	DBS	24 GB	HR	48 GB	*SOC	10 GB	<p>Yes. However, the member agency may process separately for possible increase, if needed.</p>
Agency	Daily Event Log Aggregate Size in Gigabytes (GB)												
DT	11 GB												
DBS	24 GB												
HR	48 GB												
*SOC	10 GB												
		<p>3.2 In the event that the ACTUAL INGESTION PER DAY is MORE and EXCEEDS the stated in Item 4 in page 7, under A.3 Security Information and Event Management (SIEM), what is the expectations of the agencies on how should this be treated?</p> <p>Any additional INGESTION EXCEEDING the provided INGESTION PER DAY will still be ingested with additional cost to the agency and billable to the agency and agency will process the payment.</p>	<p>The oldest logs/events shall be overwritten in case the allocated storage capacity is not sufficient to maintain the aggregate daily data ingestion. If this becomes regular and there is a determination that there is a need to increase capacity, the same can be discussed with the agency concerned for additional billing.</p>										

		3.3 Will SIEM log sources be centralized or accessible in Head Office?	This is not specified in the TOR. The SIEM logs for all members of the Insurance Cluster can be ingested centrally by the service provider. While all logs of the agencies will be ingested in the bidders SOC, the access of the agencies shall be segregated and limited to their agency's alerts/logs only.
4.	Page 4, Section VII. Technical Specification, under A.1 Security Operations Center (SOC) Item 9. The service provider shall facilitate SOC security briefing at least once a month for the agencies to present the latest local and international news and updates in Cyber security.	Can you confirm that the security briefing is included with the other reporting and meeting set on a monthly basis?	Yes.
5.	Page 4, Section VII. Technical Specification, under A.1 Security Operations Center (SOC) Item 1 The service provider shall supply Managed Detection and Response services, including the Endpoint Protection / Endpoint Detection and Response (EDR) licenses required for supported endpoints. Supported endpoints refer to Windows endpoints, Windows servers, major Unix and Linux distributions, MacOS, Mobile devices, that is still under support or extended support by the manufacturer.	How many mobile devices are we looking at? And what are the operating systems of these endpoints?	This information will ONLY be provided to the winning bidder.

6.	Page 4-5, Section VII. Technical Specification, under A.2.1 Deployment and Management Item 3. For non-supported systems, other means of monitoring must be performed, such as network detection and response (NDR or similar) tool shall be provided.	6.1: Kindly confirm if the non-supported systems mentioned above pertain to servers that have non-supported OS client.	Not just servers. It also includes the other endpoints or workstations.
		6.2: May we know the distribution of the servers in each agency, with the details of their VLAN, network segments and physical locations (DR and HO)?	This information will ONLY be provided to the winning bidder
		6.3: Kindly list down as well per agency, all critical applications that are running in geographically Active-active in HO and DR, this for monitoring tools, network scanners and log collectors consideration. Item 4. The solution shall detect and prevent attacks on-premise, for supported and unsupported endpoints, including agency deployments in public clouds, if any, such as, but not limited to Amazon Web Services (AWS), Azure, Oracle Cloud and Google Cloud	This information will ONLY be provided to the winning bidder.
		6.4: Can we request for the breakdown of the operating systems types and version for both on-premise and cloud?	This information will ONLY be provided to the winning bidder.
7.	Page 7, Section VII. Technical Specification, under A.3 Security Information and Event Management (SIEM) Item 9. The service provider shall ensure the availability of the ingested raw logs twelve (12) months with comprehensive searchability. The logs, including evidence of security incidents, should be tamper proof and made available for legal and regulatory purposes,	7.1 What do you mean on the archiving requirement? Does this mean shall we keep on storing the logs after the 12 months or we can delete it once we've extracted it after the agreed contract? What is the expected file format of the logs? Raw file type or converted to other file types? 7.2 In the case of deletion it once we've extracted, we assume that the agency will provide a log storage for this extracted logs beyond the retention period	The bidder shall maintain the storage of raw logs for 12 months. Raw logs that are more 12 months will be archived and will be given to the member agency for storage and safekeeping. The file format of the logs shall be discussed during the actual project implementation with the member agency. Yes.

	<p>as required.</p> <p>The logs beyond the retention period shall be archived and given monthly to the agencies in an agreed format.</p>														
8.	<p>Page 7, Section VII. Technical Specification, under A.4 Security Orchestration, Automation and Response (SOAR) Item 2. The solution must have visibility into the security operation provided via dashboards, KPIs and customizable reporting</p>	<p>8.1: What are your customizable reporting?</p>	<p>This information will ONLY be provided to the winning bidder, and will be discussed during the project implementation with the member agency.</p>												
9.	<p>Page 8-9, Section VII Technical Specification, under B.1 Vulnerability Management</p> <p>Item 1. The solution provided must be a cloud-based service, integrated within the SIEM, that shall give immediate global visibility into where the Agency IT system might be vulnerable to the latest Internet threats and how to protect them.</p>	<p>9.1: Do we refer in the table in Item 2, page 9 for the scope/coverage of the vulnerability management?</p> <table border="1" data-bbox="507 1090 890 1208"> <thead> <tr> <th>Agency</th> <th>Scope</th> </tr> </thead> <tbody> <tr> <td>EA</td> <td>1. External coverage up to 100 IP addresses</td> </tr> <tr> <td>GA</td> <td>20 External coverage, 2 months scope up to 10 IP addresses</td> </tr> <tr> <td>IRS</td> <td>25 External coverage, 3 months scope up to 10 IP addresses</td> </tr> <tr> <td>IC</td> <td>33 External coverage, 4 to 6 months scope</td> </tr> <tr> <td>PEV</td> <td>6 External coverage, up to 10 IP addresses</td> </tr> </tbody> </table>	Agency	Scope	EA	1. External coverage up to 100 IP addresses	GA	20 External coverage, 2 months scope up to 10 IP addresses	IRS	25 External coverage, 3 months scope up to 10 IP addresses	IC	33 External coverage, 4 to 6 months scope	PEV	6 External coverage, up to 10 IP addresses	<p>Yes.</p>
Agency	Scope														
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IRS	25 External coverage, 3 months scope up to 10 IP addresses														
IC	33 External coverage, 4 to 6 months scope														
PEV	6 External coverage, up to 10 IP addresses														
10.	<p>Page 8, Section VII. Technical Specification, under B.1 Vulnerability Management Item 3 The solution should be able to scan systems anywhere in the Agency environment, from the same console, whether the asset is on the perimeter, the internal network, or cloud environments (such as Amazon Web Services, Oracle Cloud, Microsoft Azure or Google Cloud) with the ability</p>	<p>10.1: Do the agencies have workloads in cloud? Please provide list of the cloud workloads?</p>	<p>This information will ONLY be provided to the winning bidder</p>												

	to create custom reports showing each audience just the level of detail it needs to see.																						
11.	<p>Page 9, Section VII. Technical Specification, under B.2 Vulnerability Assessment and Penetration Testing (VAPT)</p> <p>Item 2. The scope of VAPT shall be at least the following:</p> <table border="1" data-bbox="258 775 491 879"> <thead> <tr> <th>Agency</th> <th>Scope</th> </tr> </thead> <tbody> <tr> <td>B7r</td> <td>7 External resources, up to 60 IP addresses</td> </tr> <tr> <td>GIS</td> <td>20 External resources, 2 mobile apps, up to 60 IP addresses</td> </tr> <tr> <td>SSS</td> <td>25 External resources, 1 mobile app up to 150 IP addresses</td> </tr> <tr> <td>POIC</td> <td>8 External resources, up to 60 IP addresses</td> </tr> </tbody> </table>	Agency	Scope	B7r	7 External resources, up to 60 IP addresses	GIS	20 External resources, 2 mobile apps, up to 60 IP addresses	SSS	25 External resources, 1 mobile app up to 150 IP addresses	POIC	8 External resources, up to 60 IP addresses	<p>11.1: Can you confirm if the external resources are web applications or a mix of application servers?</p> <p>11.2: If the external resources pertain to web applications, can we assume that the number of external resources pertain to FQDNs? If not, kindly provide the total number of FQDNs.</p> <p>11.3. We noticed that the Insurance Commission (IC) was not considered on the number of servers and desktops under page 2 and daily event logs under page 7 but here in the VAPT it was included. Is IC included in the VAPT only?</p>	<p>This information will ONLY be provided to the winning bidder.</p> <p>This information will ONLY be provided to the winning bidder</p> <p>IC is not part of the project anymore. The requirement shall be:</p> <p>2. The scope of VAPT shall be at least the following:</p> <table border="1" data-bbox="938 879 1481 1016"> <thead> <tr> <th>Agency</th> <th>Scope</th> </tr> </thead> <tbody> <tr> <td>B7r</td> <td>7 External resources, up to 60 IP addresses</td> </tr> <tr> <td>GIS</td> <td>20 External resources, 2 mobile apps, up to 60 IP addresses</td> </tr> <tr> <td>SSS</td> <td>25 External resources, 1 mobile app up to 150 IP addresses</td> </tr> <tr> <td>POIC</td> <td>8 External resources, up to 60 IP addresses</td> </tr> </tbody> </table>	Agency	Scope	B7r	7 External resources, up to 60 IP addresses	GIS	20 External resources, 2 mobile apps, up to 60 IP addresses	SSS	25 External resources, 1 mobile app up to 150 IP addresses	POIC	8 External resources, up to 60 IP addresses
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12.	<p>Page 11, Section VII. Technical Specification, under C. Threat Intelligence</p> <p>Item 1 25 Site take downs for each agency during the duration of the contract (i.e., phishing, social media sites, and others) however, should the agency need additional takedowns, this will be provided by the service provider at no additional cost</p>	<p>12.1: What do you mean by "however, should the agency need additional takedowns, this will be provided by the service provider at no additional cost"? Is this the same as unlimited take down?</p>	<p>Yes</p>																				
13.	<p>Page 13, Section VII. Technical Specification, under D. Incident Response</p> <p>Item 15. The service provider shall have a certified and recently trained (at least in the past 12 months) in-house cyber security forensics specialist, to support advanced investigation.</p>	<p>13.1. Are you referring to specific certifications (e.g. Computer Hacking Forensic Investigator, CompTIA, ...)</p> <p>The current standard certification validity for IT manufacturers is 3 years. Kindly consider a certification valid at the time of bid opening instead of recently trained (at least in the past 12 months)?</p>	<p>Any certification related to cyber-security forensics will be accepted.</p> <p>We will accept a valid certification, which should indicate a validity date. Otherwise it should be issued at least in the past 12 months.</p>																				

14	<p>Page 15, Section VII. Technical Specification, under A. Access Management Item 6. The service provider shall provide physical and Environmental controls at the primary and secondary sites for this project.</p>	<p>14.1. Normally, the service provider takes care of its own SOC facilities. Can you explain more about this requirement?</p>	<p>The requirement pertains to the physical and environmental controls at the offices/building where the primary and secondary SOC is located.</p>
15.	<p>Page 16, Section VII. Technical Specification, under C Service Provider's Qualification and Requirements Item 3. The service provider must have 24x 7 x 365 local technology operation center (SOC/NOC facilities/infrastructure and service), with a pool of at least 20 IT or Information Security related certified onsite support engineers within Metro Manila. A list of the support engineers shall be provided with their required qualifications, as stated in item D. Personnel Qualifications / Requirements.</p>	<p>15.1. For the required qualifications, are we pertaining to the requirements stated on the Item no. 3 below D. Personnel Qualifications / Requirements?</p> <p><small>• The ANCA partner must have the capability of the personnel operational 24/7 and 365 x 7 x 365 for all of the operations below to deliver services:</small></p> <ul style="list-style-type: none"> • Resource (2) of the Proposed Personnel • Location (2) • Certificate of registration? 	<p>Yes.</p>
16.	<p>Page 16, Section VII. Technical Specification, under C Service Provider's Qualification and Requirements Item 5. The SOC can be provided on the cloud or within the premises of the service provider. Should the Security Operations Center (SOC) with their SOC analysts be on premise, they should be housed in a Data Center with TIA-942 Rated 3 Facility Certification</p>	<p>16.1 Is ISO 27001 considered as equivalent third-party assessment indicating the capability of the SOC to provide the required security, scalability, stability, and high performance?</p>	<p>Yes</p>

	OR any equivalent third party assessment indicating the capability of the SOC to provide the required security, scalability, stability and high performance. The proof of compliance shall be submitted.		
17.	Page 37 of 64 Section VI. Schedule of Requirement and Page 21, Section VII. Technical Specification, under 4. Delivery Time/Completion Schedule	<i>17.1: It was discussed during the pre-bid by the LBP TWG team that the license subscription will start on Day 1 of the project implementation or upon installation of the license. We wish to confirm this.</i>	Upon the implementation of Phase 1 - Threat Intelligence, Security Monitoring and Management and Incident Response for all the members of the Insurance Cluster.
	Phase 1 – one hundred twenty (120) working days from the issuance of Notice to Proceed; Phase 2 – ninety (90) working days from the issuance of Notice to Proceed. Commencement date will be from the receipt of Notice to Proceed by the winning bidder. The vendor must provide a project schedule, which should present the project milestones and deliverables at each milestone. License subscriptions will start upon contract implementation. Item 1. The Project must be implemented by phases: Phase 1 - Threat Intelligence, Security Monitoring and Management and Incident Response, 120 working days from the issuance of the Notice to Proceed, Phase 2- Vulnerability Management, 90 working days from the issuance of the	<i>17.2: Since the ABC is a challenge, can we request that the insurance cluster agencies consider the uniform release date of the NTP? With this, all the start and end dates of the licenses will be uniform. Further, the different release dates of the NTP will have a big effect on the final cost.</i>	NTP shall be released by the member agency on the same date.

	<p>Notice to Proceed. Commencement date will be from the receipt of Notice To Proceed (NTP) by the winning bidder. The vendor must therefore provide a project schedule which should present the project milestones and deliverables at each milestone. License subscriptions will start upon contract implementation.</p>		
18.	<p>Page 18 of the Terms of Reference, 6. Qualifications for Project manager</p> <ul style="list-style-type: none"> Project Manager. Must have a valid project management certification 	<p><i>18.1: Is this Project Management Professional Certification?</i></p>	<p>Any valid project management certification will be accepted</p>
19.	<p>Others</p>	<p><i>19.1 Due to a lot of supporting documents needed to complete the bid, can we request a 2-week extension on the bid submission and bid opening?</i></p>	<p>The submission and opening of Bids is scheduled on October 13, 2023</p>
20.	<p>Others</p>	<p><i>20.1 Aside from the Incident Manager, will you need an ITIL-certified Service Delivery engineer who will be your contact person during the 2-year contract?</i></p>	<p>No.</p>

ANNEX H-20

ITEM NO.	PORTION OF BIDDING DOCUMENTS	QUERIES AND/OR SUGGESTIONS (OTHER BIDDERS / NAME NOT SPECIFIED)	TWG's RESPONSES
1.	A.3 - SIEM, item 9.	If the raw log retention period is 12 months, what is the desired archiving period? 1yr	The logs beyond the retention period shall be archived and given monthly to the agencies in an agreed format.
2.	B.1 - Vulnerability Management	Is the solution intended to be managed by the agencies? The related requirement in the TOR only talks about an annual VAPT, not a continuous vulnerability management service. Does it mean that the vulnerability management solution will then be operated by the agencies' respective teams?	The proposed solutions shall be managed by the bidder. The member agencies will manage the remediation activities to address the identified vulnerabilities. B.1.2 also states: The service provider should be able to continuously identify threats and monitor unexpected changes in the network before they turn into breaches.
3.	B.2 - VAPT, item 2.	Do all "external resources" refer to external applications? If so, how many web, how many mobile? Do all "IP addresses" refer to external servers? Please provide a breakdown of the types and quantities of assets to be tested.	This information is provided in B.2.2, excluding IC scope. Details however, should ONLY be provided to the winning bidder.
4.	D - Incident Response, item 8	Please clarify expected action/output from "deliver network/firewall/web applications breach response".	Recommended actions/playbook for any incident or security breach.
5.	A - Access Management, item 1	For reconsideration. IAM must be separate from the managed security provider.	The requirement is not for an IAM. The specifications under Access Management pertain to the minimum requirements on how to secure the access of the member agencies to the proposed solutions of the bidder.

ANNEX (H-2)

**Valid PhilGEPS
Registration Certificate**

19

Republic of the Philippines
Department of Budget and Management
PROCUREMENT SERVICE
CERTIFICATE OF PHILGEPS REGISTRATION
(Platinum Membership)

THIS IS TO CERTIFY THAT

TRENDS & TECHNOLOGIES, INC.

6th Floor Trafalgar Plaza 105 H.V Dela Costa St. Salcedo Village Makati City ,
Makati City , Metro Manila , NCR , Philippines

is registered in the Philippine Government Electronic Procurement System (PhilGEPS) on 23-Aug-2002 pursuant to Section 8.5.2 of the Revised Implementing Rules and Regulations of Republic Act No. 9184, otherwise known as the Government Procurement Reform Act.

This further certifies that TRENDS & TECHNOLOGIES, INC. has submitted the required eligibility documents in the PhilGEPS Supplier Registry as listed in Annex A, which document is attached hereto and made an integral part hereof.

For the purpose of updating this Certificate, all Class "A" eligibility documents covered by Section 8.5.2 of the Revised Implementing Rules and Regulations of Republic Act No. 9184 supporting the veracity, authenticity and validity of this Certificate shall remain current and updated. The failure by the prospective Bidder to update this Certificate with the current and updated Class "A" eligibility documents shall result in the automatic suspension of its validity until such time that all of the expired Class "A" eligibility documents has been updated.

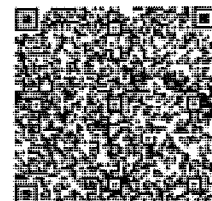
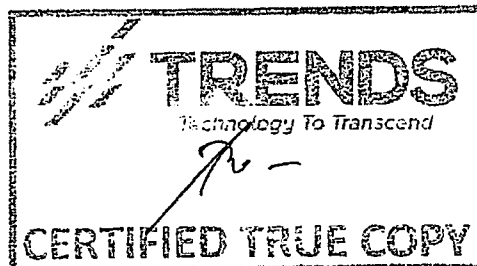
By submitting this Certificate, the Bidder certifies:

- 1. the authenticity, genuineness, validity, and completeness of the copy of the original eligibility documents submitted;*
- 2. the veracity of the statements and information contained therein;*
- 3. that the Certificate is not a guaranty that the named registrant will be declared eligible without first being determined to be such for that particular bidding, nor is it an evidence that the Bidder has passed the post-qualification stage; and*
- 4. that any finding of concealment, falsification, or misrepresentation of any of the eligibility documents submitted, or the contents thereof shall be a ground for disqualification from further participation in the bidding process, without prejudice to the imposition of appropriate administrative, civil and criminal penalty in accordance with the laws.*

This Certificate is valid until 03-Sep-2024

Issued this 17th day of August 2023.

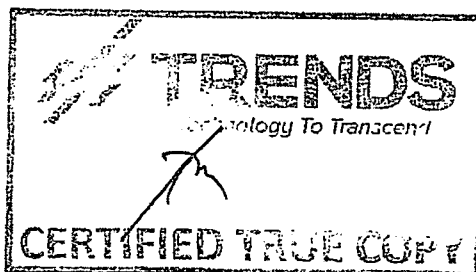
This is a system generated certificate. No signature is required.



Documentary Stamp Tax Paid Php 30.00
Certificate Reference No: 200208967660060971

REMINDERS ¹

- *The PhilGEPS office shall not determine the eligibility of merchants. The PhilGEPS office's evaluation of the eligibility requirements shall be for the sole purpose of determining the approval or disapproval of the merchant's application for registration.*
- *A merchant's registration and membership in the GOP-OMR is neither contract-specific nor understood to be tantamount to a finding of eligibility. Neither shall the merchant's successful registration in the GOP-OMR be relied upon to claim eligibility for the purpose of participation in any public bidding.*
- *The determination of the eligibility of merchants, whether registered with the GOP-OMR or not, shall remain with the Bids and Awards Committee (BAC). The BAC's determination of validity of the eligibility requirements shall be conclusive to enable the merchant to participate in the public bidding process.*



Certificate Reference No: 200208967660060971

Page 2 of 3

"Annex A"

List of Eligibility Documents

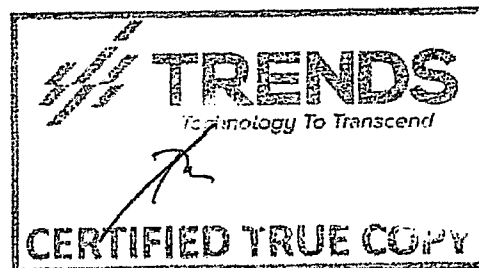
of

TRENDS & TECHNOLOGIES, INC.

6th Floor Trafalgar Plaza 105 H.V Dela Costa St. Salcedo Village Makati City ,
Makati City , Metro Manila , NCR , Philippines

SEC Certificate	Registration Date : 30-Oct-1992 SEC Certificate Number : AS09207351
Mayors Permit	Expiration Date : 31-Dec-2023 Permit Number : 02151 Place of Issue : City of Makati Issued By / Signatory : Hon.Mar-Len Abigail S. Binay Issuance Date : 13-Jan-2023
Tax Clearance	Expiration Date : 20-Dec-2023 TCC Number : LT-116-12-20-0454-2022-M Issued By / Signatory : Gilda B. Iglesias Issuance date : 20-Dec-2022
Audited Financial Statement	Date of Filing : 02-May-2023 Current Asset : 10,765,342,328.00 Total Asset : 12,079,347,086.00 Current Liabilities : 8,289,128,751.00 Total Liabilities : 8,787,076,576.00 Name of Auditor : RAMON F. GARCIA and COMPANY CPAs BIR RDO Code : 116
PCAB License	Expiration Date : 30-Sep-2024 Issued By / Signatory : ERNI G. BAGGAO Issuance Date : 06-Jul-2023 License Number : 39398 License First Issue Date : 30-Sep-2015 Principal Classification : Specialty-Communication Facilities Category : AAAA

Certificate Reference No: 200208967660060971



Secretary's Certificate

Form No. 7

SECRETARY'S CERTIFICATE

I, FARAH CHRISTINE V. FARD, of legal age, Filipino, with office address at 6th Floor Trafalgar Plaza, 105 H.V. Dela Costa Street, Salcedo Village, Makati City, after being sworn to in accordance with law, do hereby certify that:

- 1. I am the incumbent and duly designated Corporate Secretary of Trends & Technologies, Inc., organized and existing in accordance with law, with principal office at the above-stated address;
2. As Corporate Secretary, I am the custodian of the corporate books and records, including the Minutes of Meetings and Resolutions of the Board of Directors;
3. The Board of Directors issued Board Resolution No. 09-06-2023 on September 14, 2023 to wit:

"RESOLVED, that Ms. Mary Rose S. Hernandez/Sales Manager or Mr. Wilfredo N. Aguilar/Account Manager or Ms. Gigi L. Velez/Sales Support Officer or Ms. Leah P. Apostol/Sales Assistant are our authorized signatories to represent our company, to sign and authenticate all the bidding documents for the Two (2) Years Shared Cyber Defense Solution for the Insurance Cluster with Project Identification Number LBP-HOBAC-ITB-GS-20230725-01 and to sign the resulting contract by affixing his/her signature thereon as required in the Instructions to Bidders and with full power and authority to do, execute and perform all acts necessary".

The above-cited authorization has not been amended, modified and/or superseded and is therefore still in full force and effect.

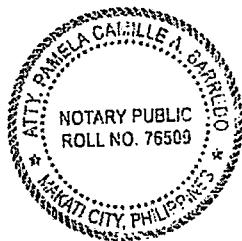
- 4. This Certification is being issued to attest to the truth of the foregoing.

Signed this 09 OCT 2023 in Makati City, Philippines.

FARAH CHRISTINE V. FARD
Corporate Secretary

SUBSCRIBED AND SWORN to me before this 09 day of OCT 2023 in Makati City, Philippines, with competent IDs represented.

Doc. No. 471
Page No. 96
Book No. II
Series of 2023



NOTARY PUBLIC

ATTY. PAMELA CANILLE A. BARREDO
Notary Public for and in the City of Makati
Appointment No. M-041 (2021-2024)
Until 31 December 2024
Roll of Attorneys No. 76509; 5 May 2022
PTR No. 9582131/12 January 2023/Makati City
IBP No. 276895/9 January 2023/Pasig City
23/F Trafalgar Plaza Building
105 H.V. Dela Costa St., Salcedo Village
Makati City, Philippines 1227



REPUBLIC OF THE PHILIPPINES]
MAKATI CITY] S.S.

SECRETARY'S CERTIFICATE

I, FARAH CHRISTINE V. FARD, of legal age, Filipino citizen and with office/business address at 6th Floor Trafalgar Plaza, 105 H.V. Dela Costa Street, Salcedo Village, Makati City after being duly sworn, hereby depose and state that:

- 1. I am the Corporate Secretary of TRENDS & TECHNOLOGIES INC., the "Corporation" hereafter, a domestic corporation duly organized and existing under and by virtue of the laws of the Philippines, with principal office at 6th Floor Trafalgar Plaza, 105 H. V. Dela Costa Street, Salcedo Village, Makati City.
2. As such, I hereby certify that at the Special Meeting of the Board of Directors of the Corporation held on September 14, 2023 at Makati City to which I am the Secretary and during which a quorum was present, the following Resolution was unanimously passed and adopted:
a) "RESOLVED, that TRENDS & TECHNOLOGIES INC., authorized and empowered any of the following: MARY ROSE S. HERNANDEZ or WILFREDO N. AGUILAR or GIGI L. VELEZ or LEAH P. APOSTOL whose specimen signatures appear below to negotiate, enter into, sign, execute, and deliver pertinent documents for the Two (2) Years Shared Cyber Defense Solution for the Insurance Cluster with Project Identification Number LBP-HOBAC-ITB-GS-20230725-01.

Table with 2 columns: NAME and SPECIMEN SIGNATURE. Rows include MARY ROSE S. HERNANDEZ, WILFREDO N. AGUILAR, GIGI L. VELEZ, and LEAH P. APOSTOL with their respective handwritten signatures.

b) "RESOLVED, FURTHER, that the foregoing resolution and the authority herein above granted to the aforementioned officers of the Corporation shall remain valid and subsisting until the same are expressly revoked by the Board of Directors of the Corporation."

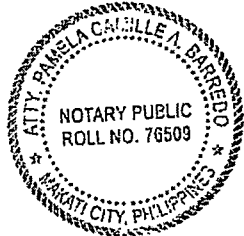
3. I hereby certify that the foregoing Resolution is still valid, binding and effective.

IN WITNESS WHEREOF, I have hereunto set my hand this 09 OCT 2023 day of 2023 in Makati, City.

FARAH CHRISTINE V. FARD
Corporate Secretary

SUBSCRIBED AND SWORN to before me this 09 OCT 2023 day of 2023 at Makati City, affiant having exhibited to me his Driver's License ID No. N26-17-025950.

Doc. No. 472
Page No. 90
Book No. II
Series of 2023



ATTY. PAMELA CAYILLE A. BARREDO
Notary Public for and in the City of Makati
Appointment No. M-041 (2021-2024)
Until 31 December 2024
Roll of Attorneys No. 78508; 5 May 2022
PTR No. 9582131/12 January 2023/Makati City
IBP No. 278895/9 January 2023/Pasig City
23/F Trafalgar Plaza Building
105 H.V. Dela Costa St., Salcedo Village
Makati City, Philippines 1227

**Statement of the
prospective bidder of all
its ongoing government
and private contracts**



LBP-HOBAC-ITB-GS-20230725-01

Form No. 3

Statement of All Ongoing Government and Private Contracts, Including Contracts Awarded But Not Yet Started

Business Name : Trends & Technologies, Inc.

Business Address : 9/F Trafalgar Plaza, 105 H.V. Dela Costa Street, Salcedo Village 1227 Makati City

Name of Contract / Project Cost	a. Owner's Name b. Address c. Telephone Nos.	Nature of Work	d. Date Awarded	% of Accomplishment		Value of Outstanding Works / Undelivered Portion
			e. Date Started f. Date of Completion	Planned	Actual	
1. Government						
Three (3) Years Maintenance Services for Alcatel-Lucent Omni/PCX Landbank Plaza and 31 Field Units West Avenue Site Php 18,949,211.36	a. Land Bank of the Philippines	Maintenance	d.07/09/2021	69%	69%	Php5,874,255.52
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.09/01/2021			
	c. (02) 8522-0000 / 0917-8324592 Mr. Edwin Icban / EICBAN@mail.landbank.com		f.08/31/2024			
Two (2) Years Shared Cyber Defense Solution Php217,322,560.00	a. Land Bank of the Philippines	Managed Services	d.06/17/2022	50%	50%	Php108,661,280.00
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.07/27/2022			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f.11/03/2024			
Three (3) Years Enterprise Mobility Suite Licenses (1,000 licenses) with Software Maintenance Php 21,804,038.00	a. Land Bank of the Philippines	Maintenance	d.04/11/2022	50%	50%	Php10,902,019.00
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.04/11/2022			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f.03/30/2025			
Two (2) Years Hardware Maintenance Services and License Subscription for the Existing Load Balancer Php5,560,800.00	a. Land Bank of the Philippines	Maintenance	d.09/21/2022	47%	47%	Php2,947,224.00
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.10/25/2022			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f.10/25/2024			
Two (2) Years Maintenance Services and License Subscription for the Existing Next Generation Firewall Php11,600,800.00	a. Land Bank of the Philippines	Maintenance	d.11/04/2022	41%	41%	Php6,844,472.00
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.12/16/2022			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f.12/31/2024			

Two (2) Years Maintenance and Support Services for Alcatel Lucent Enterprise Office PABX System, LBP-HOBAC-ITB-GS-20220923-01 Php1,788,000.00	a. Land Bank of the Philippines	Maintenance	d.01/05/2023	35%	35%	Php1,162,200.00
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.01/25/2023			
	c. (02) 8522-0000 / Mr. William Brillantes wpbrillantes@UCPB.com		f.01/24/2025			
One (1) Year Hardware Maintenance Services and License Subscription for the Existing Network Segmentation – Internal Segmentation Firewall Appliances, LBP-HOBAC-ITB-GS-20220930-01 Php8,888,000.00	a. Land Bank of the Philippines	Maintenance	d.01/13/2023	66%	66%	Php3,021,920.00
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.02/09/2023			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f.02/08/2024			
Three (3) Years Hardware Maintenance Services and Software Licenses Subscription for the Existing Advanced Web Application Firewall Solution Php5,898,800.00	a. Land Bank of the Philippines	Maintenance	d.02/21/2023	19%	19%	Php4,778,028.00
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.03/17/2023			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f.03/16/2026			
One (1) Year Maintenance and Support Services for the Existing 3 units Local Traffic Manager Php3,078,000.00	a. Land Bank of the Philippines	Maintenance	d.03/23/2023	49%	49%	Php1,569,780.00
	b. Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e.04/13/2023			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f.04/13/2024			
Supply, Delivery and Installation of Session Initiation Protocol (SIP) Trunk - 450 Licenses Php 7,433,800.00	a. Land Bank of the Philippines	Supply, Delivery and Installation	d. 07/31/2023	10%	10%	Php6,690,420.00
	b.Landbank Plaza, 1698 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e. 08/24/2023			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f. 10/31/2023			
Three (3) Years Subscription for Standard Application Programming Interface (API) Management Platform Php 24,800,000.00	a. Land Bank of the Philippines	Subscription	d. 08/08/2023	3%	3%	Php24,056,000.00
	b.Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e. 09/12/2023			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f. 09/11/2026			
Two (2) Years Maintenance Services for the Existing Dense Wavelength Division Multiplexing Appliance Php 13,360,800.00	a. Land Bank of the Philippines	Maintenance	d. 08/18/2023	2%	2%	Php13,093,584.00
	b.Landbank Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Sts., Malate Manila		e. 09/18/2023			
	c. (02) 8522-0000 / 0917-5150988 Mr. Archie Tolentino - ATOLENTINO@mail.landbank.com		f. 09/17/2025			

One (1) Lot - Application Delivery Controller Maintenance Support and Local Support Services, as per BSP Terms of Reference and Service Level Agreement Php 11,673,800.00	a. Bangko Sentral ng Pilipinas	Maintenance	d. 05/24/2021	89%	89%	Php1,284,118.00
	b. EDPC Bldg., BSP Main Complex, Malate Manila		e. 08/27/2021			
	c. 0916 794 2041 / Renn Sander R. Vergara / VergaraRR@bsp.gov.ph		f. 12/31/2023			
One (1) Lot - Multi-year Subscription and Technical Support of BSP WebEx as per BSP Terms of Reference and Annexes Php22,800,000.00	a. Bangko Sentral ng Pilipinas	Maintenance	d. 01/03/2023	22%	22%	Php17,784,000.00
	b. EDPC Bldg., BSP Main Complex, Malate Manila		e. 01/24/2023			
	c.(02) 8708-7701 / 0926-0625486 / Kimmi J. Roldan / roldankj@bsp.gov.ph		f. 12/31/2025			
One (1) Lot - Comprehensive Preventive Maintenance Service for the Private Automatic Branch Exchange at the BSP Head Office, as per BSP Terms of Reference Php7,420,800.00	a. Bangko Sentral ng Pilipinas	Maintenance	d.12/28/2022	72%	72%	Php2,077,824.00
	b.EDPC Bldg., BSP Main Complex, Malate Manila		e.01/30/2023			
	c.(02) 708-7701 / 0908-4545425 / Joseph Luke Raval JMRaval@bsp.gov.ph		f.12/31/2023			
One (1) Lot Hardware Maintenance, Software Subscription and Technical Support Services for the Existing BSP Web Security and Content Filtering System, as per BSP Terms of Reference and Annexes Php10,300,800.00	a. Bangko Sentral ng Pilipinas	Maintenance	d.04/27/2023	59%	59%	Php4,223,328.00
	b.EDPC Bldg., BSP Main Complex, Malate Manila		e.05/12/2023			
	c.(02) 8708-7701 / 09228909183 / Paul Jendric Macasadia / MacasadiaPR@bsp.gov.ph		f.12/31/2023			
Comprehensive Maintenance of Core and Server Farm Switches Php 3,775,016.00	a. Government Service Insurance System (GSIS)	Maintenance	d. 06/11/2021	88%	88%	Php453,001.92
	b. Financial Center Pasay City		e. 06/24/2021			
	c. 0917-5604677/ Dexter Columna /dbcolumna@gsis.gov.ph		f. 09/30/2023			
Comprehensive Maintenance of Network Access Control Php 3,339,840.00	a. Government Service Insurance System (GSIS)	Maintenance	d. 11/02/2021	75%	75%	Php834,960.00
	b. Financial Center Pasay City		e. 11/11/2021			
	c. 0917-5604677/ Dexter Columna /dbcolumna@gsis.gov.ph		f. 01/16/2024			
Comprehensive Maintenance of HP Hardware and Software for Non SAP Php16,550,240.00	a. Government Service Insurance System (GSIS)	Maintenance	d.01/13/2022	80%	80%	Php3,310,048.00
	b. Financial Center Pasay City		e.01/21/2022			
	c. 0917-5604677 / Dexter Columna / dbcolumna@gsis.gov.ph		f.09/15/2023			
Comprehensive Maintenance of HP Hardware and Software for Non SAP Php 17,055,472.00	a. Government Service Insurance System (GSIS)	Maintenance	d. 04/11/2023	0%	0%	Php17,055,472.00
	b. Financial Center Pasay City		e. 04/14/2023			
	c. 0917-5604677 / Dexter Columna / dbcolumna@gsis.gov.ph		f. 08/31/2025			

Software License Subscription for the Existing Mobile Security Suite for the GSIS Touch Php13,036,800.00	a. Government Service Insurance System (GSIS)	Software License Subscription	d. 07/07/2023	0%	0%	Php13,036,800.00
	b. Financial Center Pasay City		e.07/17/2023			
	c. 0917.5281113 /Jonathan Pineda / jcpineda@gsis.gov.ph		f.10/04/2025			
Comprehensive Maintenance of Authentication,Authorization and Account (AAA) Server Php376,380.00	a. Government Service Insurance System (GSIS)	Maintenance	f.08/07/2023	0%	0%	Php376,380.00
	b. Financial Center Pasay City		e.08/15/2023			
	c. 0917-5604677/ Dexter Columna / dbcolumna@gsis.gov.ph		f.03/31/2025			
Supply,Delivery,Installation and Configuration of Software-Defined Wide Area Network Php27,801,312.00	a. Government Service Insurance System (GSIS)	Supply,Delivery,Installation and Configuration	d.08/08/2023	10%	10%	Php25,021,180.80
	b. Financial Center Pasay City		e.08/16/2023			
	c. 0917-5604677/ Dexter Columna / dbcolumna@gsis.gov.ph		f.04/12/2024			
Software License Subscription of Existing Cloud Based Proxy with Web Isolation Php28,476,000.00	a. Government Service Insurance System (GSIS)	Software License Subscription	d.10/11/2023	0%	0%	Php28,476,000.00
	b. Financial Center Pasay City		e.Awarded not yet started			
	c. 0917.5281113 /Jonathan Pineda / jcpineda@gsis.gov.ph		f.11/11/2025			
Supply, Delivery, Installation and Configuration into Operational State of Information Systems Security Solution composed of Transaction Audit and Data Security, including two (2) year warranty and three (3) year Maintenance Services after the warranty period ITB-SSS-GOODS-2018-031 Php33,863,281.00	a. Social Security System (SSS)	Supply, Delivery, Installation and Configuration with 5 years Maintenance	d.08/20/2018	82%	82%	Php6,095,390.58
	b. East Ave. Diliman Q.C		e.11/19/2018			
	c. 02 89206401/ Jocelyn Dela Pena / delapenajr@sss.gov.ph		f. 03/17/2024			
Supply, Delivery, Installation and Configuration into Operational State of Web Content Filtering System (Replacement of the Existing Web Filter) ITB No. SSS-Goods-2019-040 Php38,480,000.00	a. Social Security System (SSS)	Supply, Delivery, Installation and Configuration	d.10/03/2019	70%	70%	Php11,544,000.00
	b. East Ave. Diliman Q.C		e.10/17/2019			
	c. 02 89206401/ Jocelyn Dela Pena / delapenajr@sss.gov.ph		f. 02/6/2025			
Five (5) Year Software License and Maintenance Services Subscription for Enterprise Firewall in SSS Main Data and Disaster Recovery (DR) Centers Php 30,980,000.00	a. Social Security System (SSS)	Maintenance	d.12/09/2020	60%	60%	Php12,392,000.00
	b. East Ave. Diliman Q.C		e.01/22/2021			
	c. 02 89206401/ Jocelyn Dela Pena / delapenajr@sss.gov.ph		f.01/22/2026			
Three (3) year Maintenance Services for Three (3) units of Core Routers Php2,189,000.00	a. Social Security System (SSS)	Maintenance	d.12/20/2019	67%	67%	Php722,370.00
	b. East Ave. Dilliman Q.C		e.02/21/2020			
	c. 02 89206401/ Leo Abayon / abayonc@sss.gov.ph		f.12/15/2023			

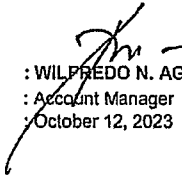
Supply, Delivery, Installation and Configuration Into Operational State of Endpoint Security Solution with Endpoint Detection and Response (EDR) Php62,830,000.00	a. Social Security System (SSS)	Supply, Delivery, Installation and Configuration	d.04/18/2022	62%	62%	Php23,875,400.00
	b. East Ave. Diliman Q.C		e.05/31/2022			
	c. 02 89206401/ Jocelyn Dela Pena / delapenajr@sss.gov.ph		f.11/30/2023			
Three (3) Year Maintenance Services for 2 Units VPN Concentrators, 1 Unit AP Controller and 5 Units Access Points Php3,497,000.00	a. Social Security System (SSS)	Maintenance	d.07/20/2022	25%	25%	Php2,622,750.00
	b. East Ave. Diliman Q.C		e.07/29/2022			
	c. 02 89206401/ Leo Abayon / abayonlc@sss.gov.ph		f.07/28/2025			
Three (3) Year Maintenance Services for Network Two (2) Units of BGP Routers Php3,600,000.00	a. Social Security System (SSS)	Maintenance	d.07/20/2022	17%	17%	Php2,888,000.00
	b. East Ave. Diliman Q.C		e.08/16/2022			
	c. 02 89206401/ Leo Abayon / abayonlc@sss.gov.ph		f.08/15/2025			
Three (3) years Internal Firewall Maintenance Services Php26,650,000.00	a. Social Security System (SSS)	Maintenance	d.07/21/2022	33%	33%	Php17,855,500.00
	b. East Ave. Diliman Q.C		e.08/26/2022			
	c. 02 89206401/ Jocelyn Dela Pena / delapenajr@sss.gov.ph		f.08/25/2025			
Three (3) year Maintenance Services of Network Equipment (165 Units Routers and Network Servers) Php16,835,000.00	a. Social Security System (SSS)	Maintenance	d.09/09/2022	17%	17%	Php13,973,050.00
	b. East Ave. Diliman Q.C		e.10/05/2022			
	c. 02 89206401/ Leo Abayon / abayonlc@sss.gov.ph		f.09/08/2025			
Three (3) Year Maintenance Services of Network Equipment Php11,237,000.00	a. Social Security System (SSS)	Maintenance	d.05/05/2023	0%	0%	Php11,237,000.00
	b. East Ave. Diliman Q.C		e.06/23/2023			
	c. 02 89206401/ Leo Abayon / abayonlc@sss.gov.ph		f.06/22/2026			
Acquisition of Network Equipment for Lot 1 - Edge Routers Php10,650,000.00	a. Social Security System (SSS)	Supply, Delivery, Installation and Configuration	d.05/24/2023	0%	0%	Php10,650,000.00
	b. East Ave. Diliman Q.C		e.06/23/2023			
	c. 02 89206401/ Leo Abayon / abayonlc@sss.gov.ph		f.12/20/2023			
Acquisition of Network Equipment for Lot 2 - Server Switches Php4,456,000.00	a. Social Security System (SSS)	Supply, Delivery, Installation and Configuration	d.05/29/2023	0%	0%	Php4,456,000.00
	b. East Ave. Diliman Q.C		e.06/20/2023			
	c. 02 89206401/ Leo Abayon / abayonlc@sss.gov.ph		f.12/17/2023			
Replacement of Private Automatic Branch Exchange (PABX) Php31,308,000.00	a. Social Security System (SSS)	Supply, Delivery, Installation and Configuration	d.07/12/2023	0%	0%	Php31,308,000.00
	b. East Ave. Diliman Q.C		e.08/18/2023			
	c. 02 89206401/ Leo Abayon / abayonlc@sss.gov.ph		f.12/16/2023			

Procurement of One (1) Year Preventive Maintenance Agreement Service of Cisco IP PBX Corporate and Call Accounting System at PAGCOR Main Corporate Annex and Imus DR Site under ITB No.PB21-09-044COR Php3,628,000.00	a. Philippine Amusement and Gaming Corporation	Maintenance	d.03/29/2022	60%	60%	Php1,451,200.00
	b. IMET Roxas, Blvd Pasay City		e.06/13/2022			
	c. 0917-5056813 / Mr. Arnie Caliste / Arnulfo.Caliste@pagcor.ph		f.11/30/2023			
Procurement of Network Routers for VIP Club/Arcades and New Core Switches for PAGCOR Main Branches under ITB No.CB22-07-059COR Php 19,857,610.00	a. Philippine Amusement and Gaming Corporation	Supply, Delivey and Installation	d. 02/15/2023	90%	90%	Php1,985,761.00
	b. IMET Roxas, Blvd Pasay City		e. 04/26/2023			
	c. 0917-5056813 / Mr. Arnie Caliste / Arnulfo.Calisie@pagcor.ph		f. 10/302023			
Procurement of IP Telephone and Components for PAGCOR Corporate Main Office IMET, Corporate Executive Office New Coast, Imus Warehouse, Old Nayong Pipino and Selected Offices at PAGCOR Branch Office under ITB No.CB23-00-003COR Php8,759,700.00	a. Philippine Amusement and Gaming Corporation	Supply, Delivey and Installation	d. 07/04/2023	0%	0%	Php8,759,700.00
	b. IMET Roxas, Blvd Pasay City		e. 08/30/2023			
	c. 0917-5056813 / Mr. Arnie Caliste / Arnulfo.Caliste@pagcor.ph		f. 02/26/2024			
Procurement of Service Provider for IP Telephone Comprehensive Maintenance for Two (2) Years under ITB No.CB23-08-011ANG Php3,158,000.00	a. Philippine Amusement and Gaming Corporation	Comprehensive Maintenance	d.10/11/2023	0%	0%	Php3,158,000.00
	b. IMET Roxas, Blvd Pasay City		e.awarded not yet started			
	c. 09989754995 / Mon Castro / Ramon.Castro@pagcor.ph		f.11/11/2025			
Lot 3 - Load Balancer of the Procurement of Supply, Delivery, Configuration, Installation, Support and Maintenance of Various Information Communication Technology (ICT) Equipment Php 4,830,000.00	a. Philippine Statistics Authority	Supply, Delivey and Installation	d.02/02/2023	80%	80%	Php966,000.00
	b. PSA Complex East Ave. Diliman Quezon City		e.02/15/2023			
	c. 0933-8259495 / Ms. Dianne Calimag / d.callmag@psa.gov.ph		f.10/30/2023			
Procurement of Supply, Delivery, and Installation of Hyperconverged Infrastructure (HCI) Servers for Community-Based Monitoring System Php13,424,320.00	a. Philippine Statistics Authority	Supply, Delivey and Installation	d.09/25/2023	0%	0%	Php13,424,320.00
	b. PSA Complex East Ave. Diliman Quezon City		e.Awarded not yet started			
	c. 0933-8259495 / Ms. Dianne Calimag / d.calimag@psa.gov.ph		f.01/24/2024			

Lot 1 of The Procurement of Supply, Delivery, Installation, Configuration, Support And Subscription Of Network Appliance, Security And Vulnerability Assessment, And Virtual Machine Software, 1 RU Core Switch with 400G support and Three (3) year Subscription and Suppor Php12,355,000.00	a. Philippine Statistics Authority	Supply, Delivey and Installation	d.09/27/2023	0%	0%	Php12,355,000.00
	b. PSA Complex East Ave. Diliman Quezon City		e.Awarded not yet started			
	c. 0933-8259495 / Ms. Dianne Calimag / d.callimag@psa.gov.ph		f.01/25/2024			
Lot 2 of The Procurement of Supply, Delivery, Installation, Configuration, Support And Subscription Of Network Appliance, Security And Vulnerability Assessment, And Virtual Machine Software, Bandwidth Manager with One (1) year Support Php11,357,920.00	a. Philippine Statistics Authority	Supply, Delivey and Installation	d.09/27/2023	0%	0%	Php11,357,920.00
	b. PSA Complex East Ave. Diliman Quezon City		e.Awarded not yet started			
	c. 0933-8259495 / Ms. Dianne Calimag / d.callimag@psa.gov.ph		f.01/25/2024			
Lot 3 of The Procurement of Supply, Delivery, Installation, Configuration, Support And Subscription Of Network Appliance, Security And Vulnerability Assessment, And Virtual Machine Software, VMWare Virtualization License for Two (2) year Php3,800,048.00	a. Philippine Statistics Authority	Supply, Delivey and Installation	d.09/27/2023	0%	0%	Php3,800,048.00
	b. PSA Complex East Ave. Diliman Quezon City		e.Awarded not yet started			
	c. 0933-8259495 / Ms. Dianne Calimag / d.callimag@psa.gov.ph		f.12/11/2023			
Lot 4 of The Procurement of Supply, Delivery, Installation, Configuration, Support And Subscription Of Network Appliance, Security And Vulnerability Assessment, And Virtual Machine Software, Security Software Nessus (Expert) Php1,229,760.00	a. Philippine Statistics Authority	Supply, Delivey and Installation	d.09/27/2023	0%	0%	Php1,229,760.00
	b. PSA Complex East Ave. Diliman Quezon City		e.Awarded not yet started			
	c. 0933-8259495 / Ms. Dianne Calimag / d.callimag@psa.gov.ph		f.12/11/2023			
Subscription of Ten (10) Hosts Video Cloud Conferencing Software Php407,993.00	a. Insurance Commission	Subscription	d.08/22/2023	0%	0%	Php407,993.00
	b. IC Bldg. UN Avenue, Ermita Manila		e.08/24/2023			
	c. 09178291676 / Edwin Lauz / eca.lauz@insurance.gov.ph /		f.08/23/2024			
Shared Cyber Defense Solution Project for two (2) years Php159,796,000.00	a. Pag-ibig Fund (Home Development Mutual Fund)	Managed Services	d.07/15/2022	50%	50%	Php79,898,000.00
	b. JELP Bldg., 409 Shaw Blvd. Mandaluyong City		e.11/16/2022			
	c. (02) 7724-4244 / Girlie Charlo Esquerra / gmesguerra@pagibigfund.gov.ph		f.02/17/2025			
Procurement of Two (2) Years Shared Cyber Defense Solution for Government Owned and Controlled Corporation/Government Financial Institutions (GOCC/GFI) Cluster (Lot1)/ LBP-HOBAC-ITB-GS-20211222-01 Php6,391,840.00	a. Philippine Guarantee Corporation	Managed Services	d.06/06/2022	50%	50%	Php3,195,920.00
	b. Jade Building, 335 Sen. Gil J. Puyat Ave. Makati City, Philippines		e.07/05/2022			
	c. 8885-4700 / Lloyd A. Sioson / lasioson@phitguarantee.gov.ph.		f.11/03/2024			

Shared Cyber Defense Solution Procured Thru LBP Php79,898,000.00	a. Development Bank of the Philippines	Managed Services	d.06/13/2022	50%	50%	Php39,949,000.00
	b. DBP Head office Makati City		e.07/27/2022			
	c.8818-9511 local 2264 / Edena E. Vargas / eevargas@dbp.ph		f.12/22/2024			
Cloud Call Center Facility Php138,000.00	a.Philippine Deposit Insurance Corporation	Maintenance	d.05/30/2023	0%	0%	Php138,000.00
	b.3rd - 10th Floor SSS Building 6782 Ayala Avenue, corner V.A. Rufino St, Makati, 1226 Metro Manila		e.08/01/2023			
	c.88414141/ Morada, Noel / nemorada@pdic.gov.ph		f.07/30/2024			
2. Private						
Avaya Solution for Contact Center Modernization project USD 2,996,553.60 @ 48.838 = Php 146,345,684.72	a. BDO Unbank, Inc.	Supply, Delivery, Installation, Testing and Configuration	d.06/25/2021	60%	60%	Php58,538,273.89
	b. BDO Corporate Center, 7899 Makati Ave., Makati City		e.06/25/2021			
	c. (02) 8840-7000, 0919-0846347 / Mr. Conrado Pangan III / pangan.conrad@bdo.com.ph		f.11/30/2023			
Genesys Contact Center and Audiocodes Solution Php 84,233,600.00 and USD 2,777,658.76 @ 54.80 = Php 152,215,700.05 total of Php 236,449,300.05	a. Maxicare Healthcare Corporation	Supply, Delivery, Installation, Testing, Configuration and Subscription	d.02/10/2023	65% overall (Phase 1 is 99% and Phase 2 is 60%)	65%	Php82,757,255.02
	b. Maxicare Tower, 203 Salcedo St., Legaspi Villag, Makati City		e.02/10/2023			
	c. Ms. Maria Celina Solidum / mariacelina.solidum@maxicare.com.ph		f.12/15/2023			
					Total Cost	P 776,625,906.73

Submitted by
Designation
Date


: WILFREDO N. AGUILAR
: Account Manager
: October 12, 2023



**Statement of the
prospective bidder
identifying its Single
Largest Completed
Contract (SLCC)**



LBP-HOBAC-ITB-GS-20230725-01

Form No. 4

Statement of Bidder's Single Largest Completed Contract Similar to the Contract to be Bid

Business Name : Trends & Technologies, Inc.
 Business Address : 6/F Trafalgar Plaza, 105 H.V. Dela Costa Street, Salcedo Village 1227 Makati City

Name of Contract	a. Owner's Name b. Address c. Telephone Nos.	Nature of Work	a. Amount at Award	a. Date Awarded
			b. Amount at Completion	b. Contract Effectivity
			c. Duration	c. Date Completed
<u>Private</u>				
Supply, delivery, installation and commissioning of equipment and provision of services for the Network Security project	a. <u>Dito Telecommunity Corporation</u>	Supply, Delivery, Installation and Commissioning	a. \$ 14,501,519.20 @ \$48.621 or Php 705,078,365.02	a. 08/28/2020
	b. 11/F Udenna Tower, Rizal Drive corner, 4th Avenue Bonifacio Global City, Taguig City, 1634 Philippines		b. \$ 14,501,519.20 @ \$48.621 or Php 705,078,365.02	b. 08/28/2020
	c. 09178371897 Colonel Roleen Del Prado - roleen.delprado@dito.ph		c. 200 days	c. 03/16/2021

Note:
 This statement must be supported with copy of contract or purchase order or official receipt/s or certification from bidder's client that services have been satisfactorily delivered/accepted.

Submitted by :  Wilfredo N. Aguilar
 Designation : Account Manager
 Date : October 12, 2023



PURCHASE ORDER

(hereinafter referred to as "PO")

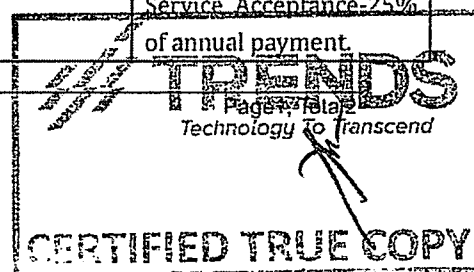
From: Dito Telecommunity Corporation
To: Trends & Technologies, Inc.Inc.6th
 Floor Trafalgar Plaza105 H.V. Dela
 Costa St., Salcedo VillageMakati City
 1227 Philippines

(hereinafter referred to as "Purchaser")

(hereinafter referred to as "Contractor")

Tel:**Tel:** +63 2 811 8181 local 2010**Fax:****Fax:** +63 2 814 0130**Contact Person:** Jose.Agregado**Contact Person:** Rodgerson Dy**Email:** jose.agregado@dito.ph**Email:** rodger@trends.com.ph**Vendor Name:** Trends & Technologies, Inc.(each a *Party*, together the *Parties*)

PO No.	DHQE002005000061	Contractor Internal Order No (if needed)	
PO Issued Date		Contractor Internal Order Date (if needed)	
PO Name:	SUPPLY, DELIVERY, INSTALLATION, AND COMMISSIONING OF EQUIPMENT AND PROVISION OF SERVICES FOR THE NETWORK SECURITY PROJECT		
PO Category	Equipment and service		
Version	N/A		
Trade Term	N/A		
Currency	USD		
Amount	\$14,501,519.20	Payment Terms	Equipment : Pass the inspection of onsite delivery of all hardware and software-40% of deliverable, PAC-40% of deliverable, FAC-20% of deliverable. Installation and commissioning:PAC-60% of I&C, FAC-40% of I&C. Annual Maintenance:Quarter Service Acceptance-25% of annual payment.

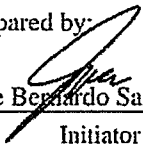


Ship to	Bill to
Contractor's Bank Account Beneficiary Name: Trends & Technologies, Inc. Account Number: 8-141059-867 Bank Name: Citibank Swift Number: CITIPHMX Bank Address: G/F Citibank Center, 8741 Paseo de Roxas, Makati City 1200	

We are pleased to place this PO on the terms and conditions below and attached hereto:

S/N	Item	Completed Version(USD)	
		Total Price without VAT	Total Price with VAT
	EQUIPMENT AND PROVISION OF SERVICES FOR THE NETWORK SECURITY PROJECT	\$12,947,785.00	\$14,501,519.20
Total			\$14,501,519.20

Prepared by:

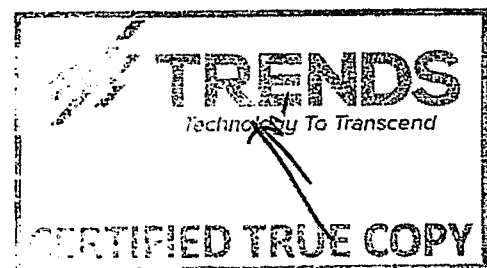

 Jose Bernardo Sanz Agregado

Initiator

Approved by:


 Yan Zhan

Head of Procurement Department



DITO

TELECOMMUNITY

DITO Telecommunity Corporation

Hereby award this

FINAL ACCEPTANCE CERTIFICATE

to

Trends & Technologies, Inc.

For having achieved the following

**Milestone: INSTALLATION, COMMISSIONING,
& SERVICE OPTIMIZATION**

of the Network Security (Cybersecurity) Project


on 16 MARCH 2021

P.O. Reference: DHQE002005000061


**P.O. Name: Supply, Delivery, Installation, and Commissioning of Equipment and Provision
of Services for the Network Security Project**

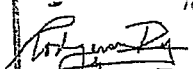
Given this 16th day of March 2021.

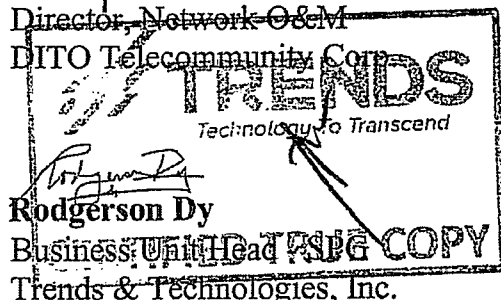
This Certificate has been issued to confirm that the Project Milestone:
INSTALLATION, COMMISSIONING, & SERVICE OPTIMIZATION
has been achieved.

Endorsed by: 
Rolen Del Prado
CIS/SOC Manager
DITO Telecommunity Corp.

Approved by: 
Zhang Dongbo
Director, Network O&M
DITO Telecommunity Corp.

Conformed: 
Rommel Bulan
Program Manager
Trends & Technologies, Inc.

Conformed: 
Rodgerson Dy
Business Unit Head
Trends & Technologies, Inc.



BANGKO SENTRAL NG PILIPINAS
FINANCIAL MARKET OPERATIONS SUB-SECTOR
REFERENCE EXCHANGE RATE BULLETIN
 August 28, 2020

COUNTRY	UNIT	SYMBOL	EURO EQUIVALENT	U.S.DOLLAR EQUIVALENT	PHIL.PESO EQUIVALENT
I. CONVERTIBLE CURRENCIES WITH BANGKO SENTRAL:					
1 UNITED STATES	DOLLAR	USD	0.845809	1.000000	48.6210
2 JAPAN	YEN	JPY	0.007940	0.009388	0.4565
3 UNITED KINGDOM	POUND	GBP	1.117314	1.321000	64.2283
4 HONGKONG	DOLLAR	HKD	0.109136	0.129031	6.2736
5 SWITZERLAND	FRANC	CHF	0.930483	1.100110	53.4884
6 CANADA	DOLLAR	CAD	0.644622	0.762137	37.0559
7 SINGAPORE	DOLLAR	SGD	0.618961	0.731797	35.5807
8 AUSTRALIA	DOLLAR	AUD	0.613888	0.725800	35.2891
9 SAUDI ARABIA	DOLLAR*	BHD	2.243704	2.652731	128.9784
10 KUWAIT	DOLLAR	KWD	N/A	N/A	N/A
11 SAUDI ARABIA	RIYAL	SAR	0.225549	0.266667	12.9656
12 BRUNEI	DOLLAR	BND	0.616704	0.729129	35.4510
13 INDONESIA	RUPIAH	IDR	0.000058	0.000068	0.0033
14 THAILAND	BAHT****	THB	0.027092	0.032031	1.5574
15 UNITED ARAB EMIRATES	DIRHAM	AED	0.230290	0.272272	13.2381
16 EUROPEAN MONETARY UNION	EURO	EUR	1.000000	1.182300	57.4846
17 KOREA	WON	KRW	0.000712	0.000842	0.0409
18 CHINA	YUAN**	CNY	0.122677	0.145041	7.0520

II. OTHERS (NOT CONVERTIBLE WITH BSP)

19 ARGENTINA	PESO	ARS	0.011463	0.013553	0.6590
20 BRAZIL	REAL	BRL	0.151857	0.179540	8.7294
21 DENMARK	KRONER	DKK	0.134349	0.158841	7.7230
22 INDIA	RUPEE	INR	0.011446	0.013533	0.6580
23 MALAYSIA	RINGGIT	MYR	0.202832	0.239808	11.6597
24 MEXICO	NEW PESO	MXN	0.038214	0.045180	2.1967
25 NEW ZEALAND	DOLLAR	NZD	0.561786	0.664200	32.2941
26 NORWAY	KRONER	NOK	0.094922	0.112226	5.4565
27 PAKISTAN	RUPEE	PKR	0.005081	0.006007	0.2921
28 SOUTH AFRICA	RAND	ZAR	0.049602	0.058645	2.8514
29 SWEDEN	KRONER	SEK	0.097152	0.114863	5.5848
30 SYRIA	POUND	SYP	0.000673	0.000796	0.0387
31 TAIWAN	NT DOLLAR	TWD	0.028820	0.034074	1.6567
32 VENEZUELA	BOLIVAR***	VEB	0.000003	0.000004	0.0002

BSP Buying Rate (T/T):	PHP	48.400	GOLD BUYING: \$	1,927.25
BSP Selling Rate (T/T):	PHP	48.900	SILVER BUYING: \$	26.90
BSP Reference Rate:	PHP	48.650		
PDS Closing Rate (27-Aug-2020):	PHP	48.630		
SDR Rate:	\$	1.41232	/SDR	

**** THB On-shore price

Source: REUTERS' FOREX CLOSING PRICES as of NY Time- 27-Aug-2020

* Various banks in Bahrain as quoted in Reuters' Screen.

** Asian Time Closing Rate as of 27-Aug-20

Run date/time: 01-Feb-2021 11:06 AM

*** Effective 01 Jan 2008 Venezuela's official exchange rate was changed to 2.15 bolivars per dollar from 2,150 per dollar

PREPARED BY:

CERTIFIED CORRECT:

Elaica Reena R Corminal
Dealing Operations Specialist

Diana E Oblena
Senior Dealer



**Audited Financial
statements**



SECURITIES AND EXCHANGE COMMISSION

SEC Headquarters, 788 - Makati Avenue, Salcedo Village, Zamboanga City, Makati City, 1200 Metro Manila, Philippines
Tel: (632) 818-0921 Fax: (632) 818-0911 Email: enquiries@sec.gov.ph



The following document has been received:

Receiving: Aldrin Pagal

Receipt Date and Time: May 03, 2023 11:06:16 AM

Company Information

SEC Registration No.: AS92007351

Company Name: TRENDS & TECHNOLOGIES, INC.

Industry Classification: K73300

Company Type: Stock Corporation

Document Information

Document ID: OST10503202381090315

Document Type: Financial Statement

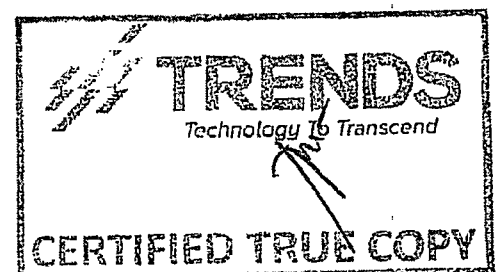
Document Code: FS

Period Covered: December 31, 2022

Submission Type: Annual

Remarks: None

Acceptance of this document is subject to review of forms and contents



COVER SHEET
for
AUDITED FINANCIAL STATEMENTS

SEC Registration Number

A	S	9	2	0	0	7	3	5	1
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COMPANY NAME

T	R	E	N	D	S	&	T	E	C	H	N	O	L	O	G	I	E	S	,	I	N	C	.

PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province)

S	U	I	T	E	6	C	T	R	A	F	A	L	G	A	R	P	L	A	Z	A				
1	0	5	H	V	D	E	L	A	C	O	S	T	A	S	T	.	.							
S	A	L	C	E	D	O	V	I	L	L	A	G	E	,	M	A	K	A	T	I	C	I	T	Y

Form Type

A	A	F	S
---	---	---	---

Department requiring the report

C	R	M	D
---	---	---	---

Secondary License Type, If Applicable

N	/	A
---	---	---

COMPANY INFORMATION

<p>Company's Email Address</p> <p>controlling@bends.com.ph</p>	<p>Company's Telephone Number/s</p> <p>8811-8181</p>	<p>Mobile Number</p> <p>N/A</p>
<p>No. of Stockholders</p> <p>7</p>	<p>Annual Meeting Month/Day</p> <p>3rd Saturday of May</p>	<p>Fiscal Year Month/Day</p> <p>December 31, 2022</p>

CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

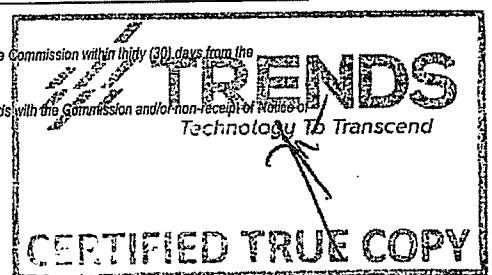
<p>Name of the Contact Person</p> <p>Farah Christine V. Fard</p>	<p>Email Address</p> <p>controlling@bends.com.ph</p>	<p>Telephone Number</p> <p>8811-8181</p>	<p>Mobile Number</p> <p>N/A</p>
--	--	--	---------------------------------

CONTACT PERSON'S ADDRESS

SUITE 6C TRAFALGAR PLAZA, 105 HV DELA COSTA ST., SALCEDO VILLAGE, MAKATI CITY

NOTE 1 : In case of death, resignation or cessation of office of the designated as contact person, such incident shall be reported to the Commission within thirty (30) days from the occurrence thereof with information and complete contact details of the new contact person designated.

2 : All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



Your BIR AFS eSubmission uploads were received

eafs@bir.gov.ph <eafs@bir.gov.ph>

Tue 5/2/2023 7:36 PM

To: Sharmaine Cay M. Isla <smisla@trends.com.ph>

Cc: Sharmaine Cay M. Isla <smisla@trends.com.ph>

ACTION: EXTERNAL EMAIL - Check before you click. If not sure, report to cit_support@trends.com.ph

HI TRENDS & TECHNOLOGIES, INC.,

Valid files

- EAFS002035961RPTTY122022.pdf
- EAFS002035961OTHY122022.pdf
- EAFS002035961AFSTY122022.pdf
- EAFS002035961ITRTY122022.pdf
- EAFS002035961TCRTY122022-01.pdf

Invalid file

- <None>

Transaction Code: AFS-0-8GDC5F9076D79996MNV14VZP0659B9DFD

Submission Date/Time: May 02, 2023 07:15 PM

Company TIN: 002-035-961

Please be reminded that you accepted the terms and conditions for the use of this portal and expressly agree, warrant and certify that:

- The submitted forms, documents and attachments are complete, truthful and correct based on the personal knowledge and the same are from authentic records;
- The submission is without prejudice to the right of the BIR to require additional document, if any, for completion and verification purposes;
- The hard copies of the documents submitted through this facility shall be submitted when required by the BIR in the event of audit/investigation and/or for any other legal purpose.

This is a system-generated e-mail. Please do not reply.

=====
DISCLAIMER
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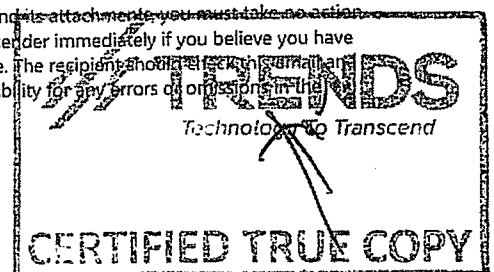
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**STATEMENT OF MANAGEMENT'S RESPONSIBILITY
FOR FINANCIAL STATEMENTS**


The Management of **TRENDS & TECHNOLOGIES, INC.** (A Wholly-Owned Subsidiary of Trends Group Inc.) is responsible for the preparation and fair presentation of financial statements as of and for the years ended December 31, 2022 and 2021, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.


In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

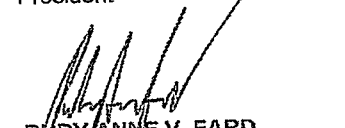
The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements and submits the same to the shareholders.

RAMON F. GARCIA AND CO., CPAs, the independent auditor appointed by the shareholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in their report to the shareholders, has expressed their opinion on the fairness of presentation upon completion of such audit.


SAMUEL FARD
Chairman of the Board


SAMUEL FARD
President


RUBY ANNE V. FARD
Treasurer

Signed this 28th day of April 2023.





Ramon F. Garcia & Company CPAs
30F Burgundy Corporate Tower,
252 Sen. Gil Puyat Ave., Makati City
Telephone No. +632 8821 05 63
www.crowe.com/ph

SUPPLEMENTAL WRITTEN STATEMENT OF AUDITOR

To the Shareholders and Board of Directors
TRENDS & TECHNOLOGIES, INC.
(A Wholly-Owned Subsidiary of Trends Group, Inc.)
Suite 6-C Trafalgar Plaza 105 HV Dela Costa Street
Salcedo Village Makati City

We have audited the financial statements of **TRENDS & TECHNOLOGIES, INC. (A Wholly-owned Subsidiary of Trends Group, Inc.)** for the year ended December 31, 2022, on which we have rendered the attached report dated April 28, 2023.

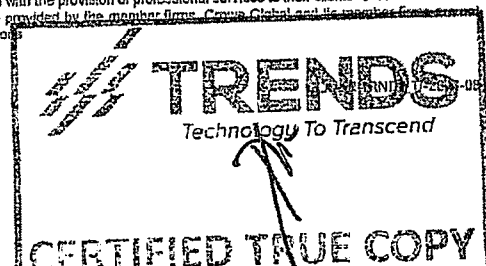
In compliance with the Revised Securities Regulation Code (SRC) Rule 68, we are stating that the said company has a total number of six (6) shareholder owning one hundred (100) or more shares.

RAMON F. GARCIA AND COMPANY, CPAs
TIN: 000-666-059-000
By:

CHRISTOPHER C. ALCANTARA
Partner
CPA Certificate No. 0107764
PTR No. 9573077, January 6, 2023, Makati City
TIN 227-976-865-000
BOA/PRC Accreditation No. 0207, (Valid until October 5, 2025)
Partner's BIR Accreditation No. 08-001759-014-2021 (April 21, 2021 to April 20, 2024)
Partner's SEC Accreditation No. 107764, Group A (Valid for the audit of 2022 to 2026 financial statements)
Firm's BIR Accreditation No. 08-001759-000-2023 (March 13, 2023 to March 12, 2026)
Firm's SEC Accreditation No. 0207-SEC, Group A (Valid for the audit of 2021 to 2025 financial statements)

April 28, 2023

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INDEPENDENT AUDITORS' REPORT

To the Shareholders and Board of Directors
TRENDS & TECHNOLOGIES, INC.
(A Wholly-Owned Subsidiary of Trends Group, Inc.)
Suite 6-C Trafalgar Plaza 105 HV Dela Costa Street
Salcedo Village Makati City

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of **TRENDS & TECHNOLOGIES, INC. (A Wholly-owned Subsidiary of Trends Group, Inc.)** which comprise the statements of financial position as at December 31, 2022 and 2021, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of **TRENDS & TECHNOLOGIES, INC. (A Wholly-owned Subsidiary of Trends Group, Inc.)** as at December 31, 2022 and 2021, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

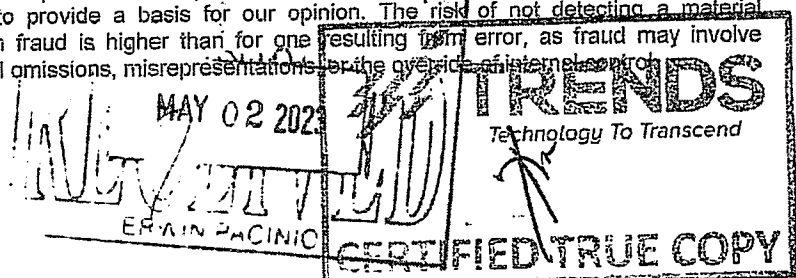
Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



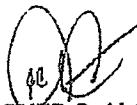
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirement

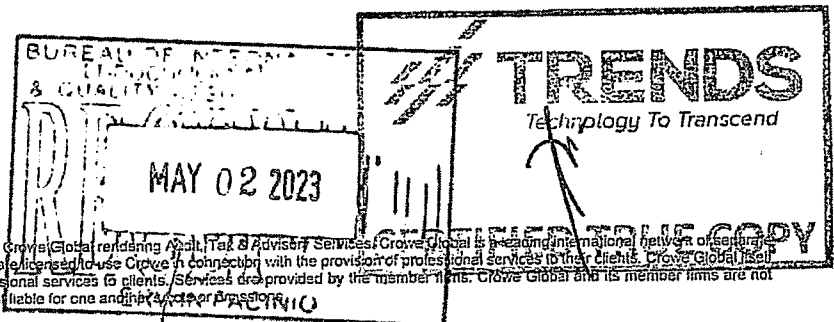
Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on taxes and license fees and other information in Note 25 of Notes to Financial Statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

RAMON F. GARCIA & CO., CPAs
 TIN: 000-666-059-000
 By:



CHRISTOPHER C. ALCANTARA
 Partner
 CPA Certificate No. 0107764
 PTR No. 9573077, January 6, 2023, Makati City
 TIN 227-976-865-000
 BOA/PRC Accreditation No. 0207 (Valid until October 5, 2025)
 Partner's BIR Accreditation No. 08-001759-014-2021 (April 21, 2021 to April 20, 2024)
 Partner's SEC Accreditation No. 107764, Group A (Valid for the audit of 2022 to 2026 financial statements)
 Firm's BIR Accreditation No. 08-001759-000-2023 (March 13, 2023 to March 12, 2026)
 Firm's SEC Accreditation No. 0207-SEC, Group A (Valid for the audit of 2021 to 2025 financial statements)

April 28, 2023

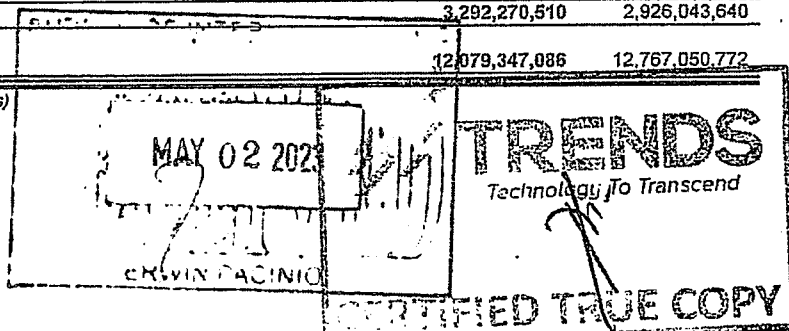


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TRENDS & TECHNOLOGIES, INC.
(A Wholly-Owned Subsidiary of Trends Group, Inc.)
Statements of Financial Position
As at December 31, 2022 and 2021
(In Philippine Peso)

ASSETS	Notes	2022	2021
Current Assets			
Cash and cash equivalents	4	1,474,698,646	3,948,627,051
Trade and other receivables, net	5	6,906,036,897	4,208,833,831
Contract assets	12.2	1,100,502,582	1,560,630,386
Inventories, net	6	1,128,475,368	1,326,175,624
Prepaid income tax		98,887,934	150,479,844
Prepayments and other current assets	7	56,740,901	86,969,421
Total		10,765,342,328	11,281,716,157
Non-Current Assets			
Property and equipment, net	8	136,445,980	106,462,645
Right-of-use asset	8	49,898,674	63,430,445
Investment in subsidiary and equity securities	9	664,118,778	665,830,072
Contract assets	12.2	241,236,136	446,504,259
Other non-current assets	7	217,293,671	201,875,242
Deferred tax assets, net	16	5,011,519	1,231,952
Total		1,314,004,758	1,485,334,615
TOTAL ASSETS		12,079,347,086	12,767,050,772
LIABILITIES AND EQUITY			
LIABILITIES			
Current Liabilities			
Trade and other payables	11	7,264,501,564	8,184,352,120
Contract liabilities	12.2	359,203,577	741,726,284
Lease liabilities	8	16,388,718	16,388,718
Loans payable, current portion	10	649,034,892	336,768,551
Total		8,289,128,751	9,279,235,673
Non-Current Liabilities			
Contract liabilities	12.2	308,218,696	68,886,447
Lease liabilities	8	46,301,683	59,317,806
Loans payable, non-current portion	10	77,556,372	368,390,587
Defined benefit liability	15.2	65,871,074	65,176,619
Total		497,947,825	561,771,459
TOTAL LIABILITIES		8,787,076,576	9,841,007,132
EQUITY			
Authorized - 2,500,000,000 common shares @ P1 per value per share	18	2,500,000,000	2,500,000,000
Share capital	18	1,875,000,001	1,875,000,001
Additional paid-in capital	18	124,375,000	124,375,000
Revaluation reserves	9,15,18	196,205,351	182,702,450
Accumulated profits		1,096,690,158	743,966,189
TOTAL EQUITY		3,292,270,510	2,926,043,640
TOTAL LIABILITIES AND EQUITY		12,079,347,086	12,767,050,772

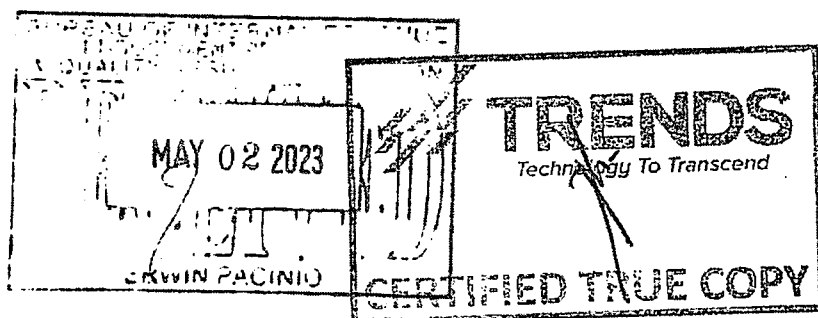
(see accompanying notes to financial statements)



TRENDS & TECHNOLOGIES, INC.
(A Wholly-Owned Subsidiary of Trends Group, Inc.)
Statements of Comprehensive Income
For the years ended December 31, 2022 and 2021
(In Philippine Peso)

	Notes	2022	2021
Revenues	12	9,922,348,460	9,065,127,814
Direct costs	13	(8,878,268,489)	(8,116,324,170)
Gross profit		1,044,079,971	948,803,644
General and administrative expenses	13	(729,656,211)	(758,387,186)
Other income (loss) - net	14	391,652,078	130,489,048
Income before tax		706,075,838	320,905,506
Income tax benefit (expense)	16	(190,526,576)	(82,837,833)
Current		8,508,707	(2,169,443)
Deferred		(182,017,869)	(85,007,276)
Net income		524,057,969	235,898,230
Other Comprehensive Income			
Items that will not be reclassified subsequently to profit or loss			
Remeasurement of defined benefit plan	15.2	19,943,335	13,224,497
Unrealized fair value loss on financial assets at fair value through comprehensive income	9	(1,711,294)	(96,932,238)
Tax benefit (expense)	16	(4,729,140)	11,233,711
Subtotal		13,502,901	(72,474,030)
Total comprehensive income		537,560,870	163,424,200

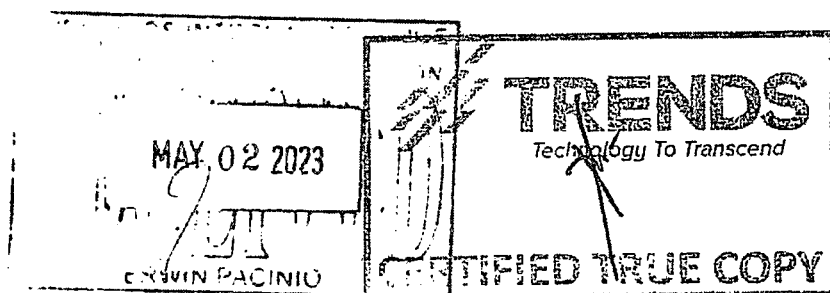
(see accompanying notes to financial statements)



TRENDS & TECHNOLOGIES, INC.
(A Wholly-Owned Subsidiary of Trends Group, Inc.)
Statements of Changes in Equity
For the years ended December 31, 2022 and 2021
(In Philippine Peso)

	Notes	Share Capital	Additional Paid-In Capital	Revaluation Reserve	Accumulated Profits	Total Equity
Balances at December 31, 2020		1,875,000,000	124,375,000	255,176,480	643,067,959	2,897,619,439
Issuance of share	18	1	-	-	-	1
Dividends declared and paid	18	-	-	-	(135,000,000)	(135,000,000)
Total comprehensive income		-	-	(72,474,030)	235,898,230	163,424,200
Balances at December 31, 2021		1,875,000,001	124,375,000	182,702,450	743,965,189	2,926,043,640
Dividends declared and paid	18	-	-	-	(171,334,000)	(171,334,000)
Total comprehensive income		-	-	13,502,901	524,057,969	537,560,870
Balances at December 31, 2022	18	1,875,000,001	124,375,000	196,205,351	1,096,690,158	3,292,270,510

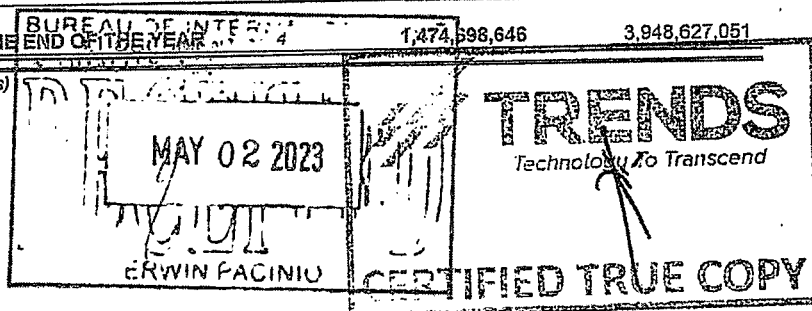
(see accompanying notes to financial statements)



TRENDS & TECHNOLOGIES, INC.
(A Wholly-Owned Subsidiary of Trends Group, Inc.)
Statements of Cash Flows
For the years ended December 31, 2022 and 2021
(In Philippine Peso)

	Notes	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before tax		706,075,838	320,905,506
Adjustments to reconcile income before tax for the period to net cash provided by (used in) operating activities:			
Depreciation	8.1	68,975,771	89,283,245
Depreciation - ROU asset	8.2	13,531,771	13,531,771
Provision for expected credit losses	5	2,352,488	72,741,123
Impairment on loans	5	2,118,716	-
Retirement expense	15	20,637,790	19,951,766
Interest expense	14	3,130,626	5,608,203
Losses from inventory obsolescence	6	-	5,012,955
Interest income	14	(16,310,998)	(25,130,580)
Dividend income		(20,315)	(14,996)
Unrealized foreign exchange gain - net		(82,393,428)	(102,170,367)
Gain on lease modification	23	-	(235,403)
Operating income before working capital changes		718,098,259	399,483,223
Increase in trade and other receivables		(2,546,105,265)	(220,693,655)
Decrease (increase) in contract asset		665,395,927	(278,953,378)
Decrease (increase) in inventories		230,982,320	(83,889,937)
Decrease (increase) in prepayments and other current assets		30,228,520	60,244,760
Increase in other non-current assets		(15,416,429)	(76,547,798)
Increase (decrease) in trade and other payables		(1,026,577,506)	1,722,888,717
Increase (decrease) in contract liabilities		(143,190,458)	(851,234,605)
CASH GENERATED FROM (USED IN) OPERATIONS		(2,086,586,632)	671,297,327
Interest received	14	16,310,998	25,130,580
Income tax paid		(138,934,666)	(151,724,687)
NET CASH PROVIDED BY (USED IN) THE OPERATING ACTIVITIES		(2,209,210,300)	544,703,220
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property and equipment	8.1	(98,959,107)	(91,799,904)
Acquisition of investment in subsidiary	9	-	(12,499,874)
Dividends received		20,315	14,996
NET CASH USED IN INVESTING ACTIVITIES		(98,938,792)	(104,284,782)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of loans	23	(589,943,316)	(403,577,315)
Proceeds from loans	23	611,375,442	710,213,863
Issuance of share	18	-	1
Interest paid	14	(2,089,397)	(4,566,974)
Dividends paid	18	(171,334,000)	(135,000,000)
Payments of lease liability	23	(14,057,352)	(14,057,352)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		(166,048,623)	153,012,223
EFFECT OF EXCHANGE RATE CHANGES ON CASH IN BANKS		269,310	102,170,367
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(2,473,928,405)	695,601,028
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		3,948,627,051	3,253,026,023
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		1,474,698,646	3,948,627,051

(see accompanying notes to financial statements)



TRENDS & TECHNOLOGIES, INC.
(A Wholly-Owned Subsidiary of Trends Group, Inc.)
NOTES TO FINANCIAL STATEMENTS
As at and for the years ended December 31, 2022 and 2021

1. CORPORATE INFORMATION

TRENDS & TECHNOLOGIES, INC. (the "Company") was registered with the Philippine Securities and Exchange Commission (SEC) on October 30, 1992 with SEC Registration no. AS92007351. The Company is registered to engage in, provide and carry on the business as a provider of information and communication technology solutions, infrastructure, and services to individuals, corporations, states, institutions, joint ventures and other private or government, local and foreign entities. Services provided include structured cabling system, contact center solutions, business analytics, network information security and management, collaboration solutions, data center and virtualization solutions, network infrastructure solutions, power system solutions, network application and integration, comprehensive application, solution of voice and data recording and storage system, network management systems. The Company also provides and turnkeys all related and interrelated information and communication technology machineries, equipment, instruments and apparatus such as but not limited to network servers, file servers, routers, electronic switches, computers, software and applications. Finally, the Company hires, employs and engages the services of information and communication technology engineers and technicians and all other related engineers and professionals in pursuit of the Company's primary purpose.

As at December 31, 2022 and 2021, the Company holds 100% direct ownership interests in Trends & Technologies, Inc. Vietnam (TTIV) which was established to engage in the same business as that of the Company and is incorporated and operates in Vietnam (see Note 9). The registered office address of TTIV is at Cienco Building, 6th Floor, Unit 601 127 Dinh Tien Hoang Street, Ward 3, Binh Thanh District, Ho Chi Minh City, Vietnam.

The Company is 99.99% owned by Trends Group, Inc., previously, Trends & Technologies Holding, Inc. (TGI or the Parent Company), a domestic corporation with registered office address at 23rd Trafalgar Plaza 105 H.V. Dela Costa St., Salcedo Village, Makati City, Philippines. TGI is currently a holding company that addresses the technology requirements of businesses in the Philippines and in the region, with the aim of empowering these organizations in their decision-making processes and accelerating productivity.

The Company's registered office address and principal place of business is located at Suite 6C Trafalgar Plaza 105 H.V. Dela Costa St., Salcedo Village, Makati City.

The financial statements of the Company as at and for the years ended December 31, 2022 and 2021 have been approved and authorized for issuance by the Company's Board of Directors (BOD) on April 28, 2023.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

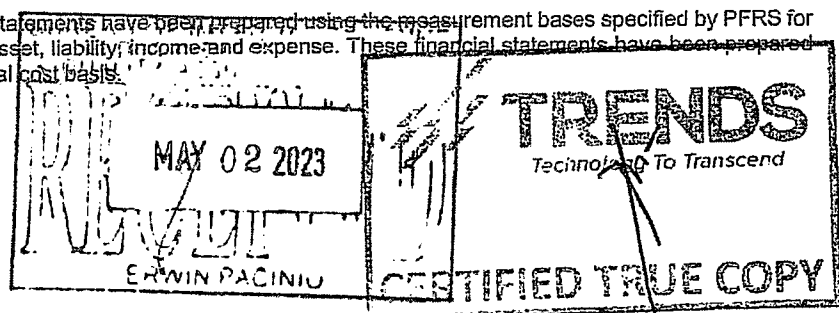
2.1 Basis of Preparation of Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The financial statements of the Company have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board (IASB). The term PFRS in general includes all applicable PFRS, Philippine Accounting Standards (PAS), interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Standards Council (FRSC) and adopted by the SEC.

(b) Basis of measurement

The financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. These financial statements have been prepared on the historical cost basis.



(c) *Presentation of Financial Statements*

The financial statements are presented in accordance with PAS 1 (Revised and Amended), Presentation of Financial Statements. The Company presents all items of income and expenses in a single statement of comprehensive income. Two comparative periods are presented for the statement of financial position when the Company applies an accounting policy retrospectively, makes a retrospective restatement of items in its financial statements, or reclassifies items in the financial statements.

(d) *Presentation of financial statements*

The Company presents assets and liabilities in the statements of financial position based on current/noncurrent classification. An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

All other liabilities are classified as noncurrent.

Deferred tax assets and liabilities, if any, are classified as noncurrent asset and liability, respectively.

(e) *Functional and Presentation Currency*

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The financial statements are presented in Philippine Peso, the Company's functional currency, and all values represent absolute amounts except when otherwise indicated.

2.2 New and amended PFRS

The Company has adopted the following new standard, amendments to standard and interpretation starting January 1, 2022 and accordingly, changed its accounting policies. Except as otherwise indicated, the adoption of these new and amended standards and interpretation did not have any significant impact on the Company's financial statements.

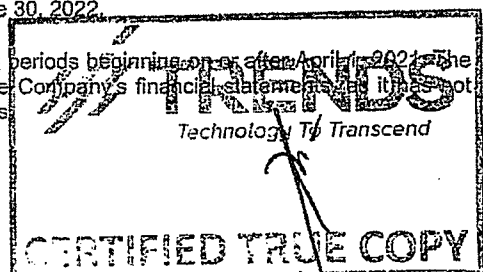
1. Adoption of New and Revised Accounting Standards Effective in 2022

- *Amendments to PFRS 16, COVID-19-related Rent Concessions beyond 30 June 2021*

On May 28, 2020, the Board issued COVID-19-Related Rent Concessions - Amendment to PFRS 16, Leases. The amendments provide relief to lessees from applying PFRS 16 guidance on lease modification accounting for rent concessions arising as a direct consequence of the COVID19 pandemic. As a practical expedient, a lessee may elect not to assess whether a COVID-19 related rent concession from a lessor is a lease modification. A lessee that makes this election accounts for any change in lease payments resulting from the COVID-19 related rent concession the same way it would account for the change under PFRS 16, if the change were not a lease modification.

The amendment was intended to apply until June 30, 2021, but as the impact of the COVID-19 pandemic is continuing, on March 31, 2021, the Board extended the period of the application of the practical expedient to June 30, 2022.

The amendment applies to annual reporting periods beginning on or after April 1, 2021. The amendment did not have any impact on the Company's financial statements as it has not received COVID-19-related rent concessions.



The amendment to PFRS 16 only regards an illustrative example, so no effective date is stated.

- o Amendments to PFRS 3, *Reference to the Conceptual Framework*

The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, Provisions, Contingent Liabilities and Contingent Assets or Philippine-IFRIC 21, Levies, if incurred separately.

At the same time, the amendments added a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and must be applied prospectively.

- o Amendments to PAS 16, *Plant and Equipment: Proceeds before Intended Use*

The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

The amendment has no impact on the Company's financial statements.

- o Amendments to PAS 37, *Onerous Contracts - Costs of Fulfilling a Contract*

The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022.

- o Annual Improvements to PFRSs 2018-2020 Cycle

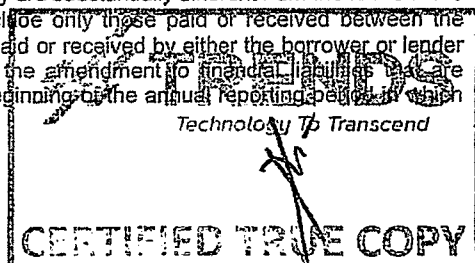
- o Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a First-time Adopter*

The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to PFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.

The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted.

- o Amendments to PFRS 9, *Financial Instruments Fees in the '10 Per cent' Test for Derecognition of Financial Liabilities*

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.



The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted.

c Amendments to PFRS 16, *Leases, Lease incentives*

The amendment to Illustrative Example 13 accompanying IFRS 16 removes from the example the illustration of the reimbursement of leasehold improvements by the lessor in order to resolve any potential confusion regarding the treatment of lease incentives that might arise.

The adoption of these amendments has no significant impact on the Company's financial statements since the Company has no transactions related to any of the above amendments.

2. New Accounting Standards Effective after the Reporting Period Ended December 31, 2022

Effective beginning on or after January 1, 2023

o Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

An entity applies the amendments to transactions that occur on or after the beginning of the earliest comparative period presented for annual reporting periods on or after January 1, 2023.

The Management of the Company is still evaluating the impact of these new amendments.

o Amendments to PAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after January 1, 2023 with earlier adoption permitted.

The Management of the Company is still evaluating the impact of this new amendment.

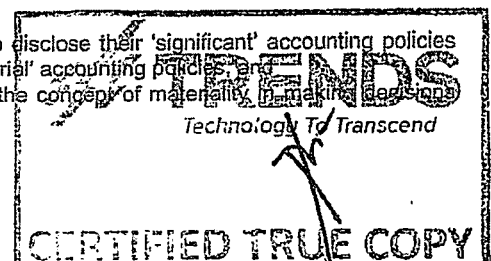
o Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*

The amendments require that an entity discloses its material accounting policies, instead of its significant accounting policies. Further amendments explain how an entity can identify a material accounting policy. Examples of when an accounting policy is likely to be material are added. To support the amendment, the Board has also developed guidance and examples to explain and demonstrate the application of the 'four-step materiality process' described in PFRS Practice Statement 2.

The standard is effective for periods beginning on or after January 1, 2023. Earlier application is permitted.

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- o Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- o Adding guidance on how entities apply the concept of materiality in their disclosures about accounting policy disclosures.



The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after January 1, 2023. Early application is permitted as long as this fact is disclosed.

The adoption of these amendments is expected to have an impact on the Company's notes disclosures upon effectivity of the amendments.

Q&A No. 2022-02, *Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)*

This Q & A discusses how does a Philippine entity apply the amendments to IAS 1 and IFRS Practice Statement 2 with regards to disclosure of accounting policies. It also discusses other examples of disclosures of material accounting policies that illustrate the application of the amendments to IAS 1 and the four-step materiality process to accounting policy information, in addition to the examples (Examples S and T) provided in IFRS Practice Statement 2, Making Materiality Judgements.

The above Q & A was issued by PIC in February 18, 2022 and approved by FSRSC in March 11, 2022.

The adoption of these amendments is expected to have an impact on the Company's notes disclosures upon effectivity of the amendments.

Effective beginning on or after January 1, 2024

◦ *Amendments to PAS 1, Classification of Liabilities as Current or Noncurrent*

The amendments clarify paragraphs 69 to 76 of PAS 1, Presentation of Financial Statements, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively. However, in November 2021, the International Accounting Standards Board (IASB) tentatively decided to defer the effective date to no earlier than January 1, 2024.

The Management of the Company is still evaluating the impact of this new amendment.

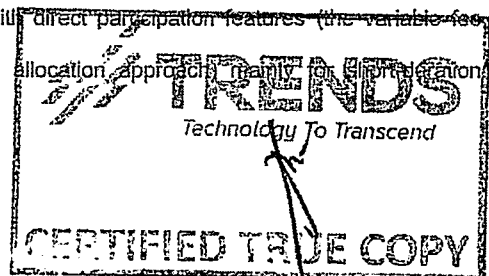
Effective beginning on or after January 1, 2025

◦ *PFRS 17, Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, Insurance Contracts. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for non-participation contracts



On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted. The adoption of the new standard does not have an impact on the Company for it is not an issuer of insurance contracts.

Deferred

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures. The amendments will apply in future transactions of the Company. The Management has yet to assess the impact of this amendments should there be any applicable transactions and adopted when it is effective.

3. Q&A No. 2022-03, *Conforming Changes to PIC Q&As – Cycle 2022*

This Q&A No. 2022-03 sets out the changes (i.e., amendments or withdrawal) to certain PIC Q&As. These changes are made as a consequence of the issuance of new Philippine Financial Reporting Standards (PFRSs) that become effective starting January 1, 2022 and other relevant developments. The consequential amendments are set out in the same section as the amended PIC Q&As attached to this Q&A No. 2022-03. In addition, a marked-up copy of the amended PIC Q&A showing the changes made (i.e., new text is underlined and deleted text is struck through) is attached as an appendix to the amended PIC Q&A.

The effective date of the amendments is included in the affected Q&As.

PIC Q& A Amended	Amendment
Q&A No. 2012 - 02: Cost of a new building constructed on the site of a previous building	Reference to PAS 16, paragraph 17(e) has been updated as a result of the Amendments to PAS 16, Property, Plant and Equipment – Proceeds before Intended Use.

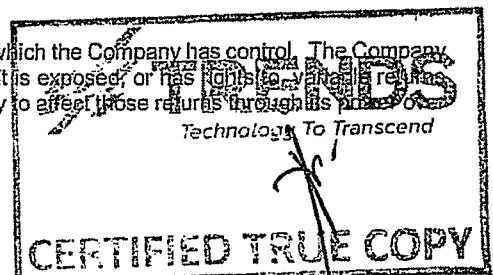
This Q&A was issued by PIC in June 30, 2022 and was approved by FSRSC in July 8, 2022.

2.3 *Separate Financial Statements and Investment in a Subsidiary*

These financial statements are prepared as the Company's separate financial statements. The Company did not present consolidated financial statements because it has ultimate parent that is mandated to be the one to prepare the consolidated financial statements in accordance with PAS 27.

The Company's investment in subsidiary is accounted for in these separate financial statements at cost, less any impairment loss. If there is objective evidence that the investment in subsidiary will not be recovered, an impairment loss is provided. Impairment loss is measured as the difference between the carrying amount of the investment and the present value of the estimated cash flows discounted at the current market rate of return for similar financial asset. The amount of the impairment loss is recognized in the statements of comprehensive income.

A subsidiary is an entity (including structured entities) over which the Company has control. The Company controls an entity when (i) it has power over the entity; (ii) it is exposed, or has rights to, variable returns from its involvement with the entity; and, (iii) it has the ability to affect those returns through its power over the entity.



The Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements.

2.4 Financial Assets

Financial assets, are recognized initially at fair value, which is the fair value of the consideration given. The initial measurement of financial assets, except for those designated at FVPL, includes transaction cost. The Company classifies its financial assets at initial recognition under the following categories: (a) financial assets at amortized cost, (b) financial assets at FVOCI, and (c) financial assets at FVPL. The classification of a financial asset at initial recognition largely depends on the Company's business model for managing the asset and its contractual cash flow characteristics.

(a) Classification, Measurement and Reclassification of Financial Assets

The relevant classifications to the Company are only the financial assets at amortized cost and at FVOCI.

(i) Financial Assets at Amortized Cost

The Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Company's financial assets at amortized cost are presented in the statement of financial position as Cash and Cash Equivalents, Trade and Other Receivables (excluding Receivables from officers and employees and Contract assets), Restricted cash under Prepayments and Other Assets, and Security deposits and Refundable bonds under Other Non-Current Assets.

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

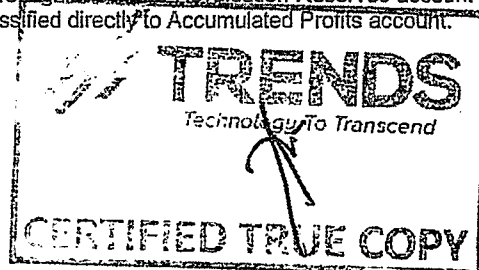
(ii) Financial Assets at Fair Value Through Other Comprehensive Income

The Company measures debt instruments at fair value through OCI if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

At initial recognition, the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Company for trading or as mandatorily required to be classified as at FVTPL. The Company has designated equity instruments as at FVOCI on initial application of PFRS 9 (see Note 9).

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of Revaluation Reserves account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the Revaluation Reserves account is not reclassified to profit or loss but is reclassified directly to Accumulated Profits account.



Any dividends earned on holding equity instruments are recognized in profit or loss as part of Other Income - net account, when the Company's right to receive dividends is established, it is probable that the economic benefits associated with the dividend will flow to the Company, and, the amount of the dividend can be measured reliably, unless the dividends clearly represent recovery of a part of the cost of the investment.

Interest income on financial assets measured at amortized cost is recognized using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset. The Company calculates interest income by applying the effective interest rate to the gross carrying amount of the financial assets, except for those that are subsequently identified as credit-impaired and are purchased or originated credit-impaired assets.

For financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the net carrying amount of the financial assets (after deduction of the loss allowance). If the asset is no longer credit-impaired, the calculation of interest income reverts to gross basis. For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying a credit-adjusted effective interest rate to the amortized cost of the asset. The calculation of interest income does not revert to a gross basis even if the credit risk of the asset subsequently improves.

Interest income earned is recognized in the statements of comprehensive income as part of Interest income under Other Income - net.

The Company can only reclassify financial assets if the objective of its business model for managing those financial assets changes. A change in the objective of the Company's business model will take effect only at the beginning of the next reporting period following the change in the business model.

(b) *Impairment of Financial Assets*

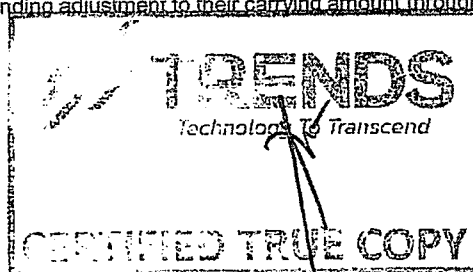
The Company assesses its expected credit losses (ECL) on a forward-looking basis associated with its financial assets carried at amortized cost. In the recognition of credit losses, the Company considers a broader range of information in assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect collectability of the future cash flows of the financial assets.

The Company applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance for all trade receivables, and the general approach, which considers the stages of impairment, for due from related parties in measuring the ECL. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. To calculate the ECL, the Company uses its historical experience, external indicators and forward-looking information to calculate the ECL using a provision matrix for applicable receivables. The Company also assesses impairment of trade and other receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on days past due.

The key elements used in the calculation of ECL are as follows:

- *Probability of default* – It is an estimate of likelihood of a counterparty defaulting at its financial obligation over a given time horizon, either over the next 12 months or the remaining lifetime of the obligation.
- *Loss given default* – It is an estimate of loss arising in case where a default occurs at a given time. It is based on the difference between the contractual cash flows of a financial instrument due from a counterparty and those that the Company would expect to receive, including the realization of any collateral or effect of any credit enhancement.
- *Exposure at default* – It represents the gross carrying amount of the financial instruments in the event of default which pertains to its amortized cost.

The Company recognizes an impairment loss in profit or loss for all financial instruments subjected to impairment assessment with a corresponding adjustment to their carrying amount through a loss allowance account.



(c) *Derecognition of Financial Assets*

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

2.5 Inventories

Inventories, which include work in progress for uncompleted projects and information and technology equipment such as networking equipment, wireless communication equipment, network security products, PBX/BX equipment, and data, voice, video, and all other emerging convergent information and technology products, are valued at the lower of cost and net realizable value. Cost is determined using specific identification method.

The cost of inventories includes costs directly attributable to acquisitions, such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities. Cost of inventories, however, does not include freight and handling costs incurred in bringing the goods available for sale or use as the Company cannot allocate these costs to inventories because of the difficulty in distributing the cost of freight and handling per individual unit or item of equipment inventory upon purchase. In addition, cost of supplies used in the completion of projects is determined using the first-in, first-out method.

Net realizable value of information and technology equipment and products is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. Net realizable value of supplies is the current replacement cost. Obsolete inventories are disposed of and related costs are recognized in profit or loss.

2.6 Prepayments and Other Assets

Prepayments represent expenses not yet incurred but already paid in cash. Prepayments are initially recorded as assets and measured at the amount of cash paid. Subsequently, these are charged to the statements of comprehensive income as they are consumed in operations or expire with the passage of time.

Assets that are expected to be converted to cash within 12 months or to be realized, sold or consumed within the Company's normal operating cycle are classified as current assets in the statements of financial position. Other current assets of the Company include input taxes, short term restricted cash, and creditable withholding tax. Otherwise, it is classified as non-current assets.

2.7 Property and Equipment

Land is measured at cost less any impairment in value. All other property and equipment are stated at cost less accumulated depreciation, amortization and any impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

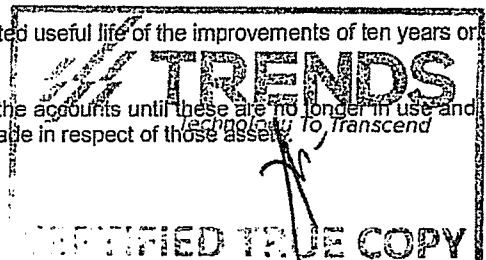
Depreciation is computed on the straight-line basis over the estimated useful lives of the depreciable assets as follows:

Condominium units	10 years
Machinery and equipment	3 to 6 years
Transportation and delivery equipment	3 to 6 years
Other equipment	3 to 6 years

Other equipment includes spare parts, tools and other instruments, which are expected to be used for more than 12 months from the end of the reporting period and held for operation in connection with the main assets that such ancillary items are obtained for. These ancillary assets are depreciated over their estimated useful life or remaining useful life of the main assets, whichever is shorter.

Leasehold improvements are amortized over the estimated useful life of the improvements of ten years or the term of the lease, whichever is shorter.

Fully depreciated and amortized assets are retained in the accounts until these are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.



An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.14).

The residual values, estimated useful lives and method of depreciation or amortization of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment including the related accumulated depreciation, amortization and any impairment loss, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the profit or loss in the year the item is derecognized.

2.8 Financial Liabilities

Financial liabilities, which include interest-bearing loans and borrowings and trade and other payables (except tax-related liabilities and contract liabilities), are recognized when the Company becomes a party to the contractual agreements of the instrument. All interest-related charges are recognized as an expense under Other Income - net in the statements of comprehensive income.

Trade payables are recognized initially at the transaction price and subsequently measured at undiscounted amount of the cash or other consideration expected to be paid.

Interest-bearing loans and borrowings are raised for support of working capital and long-term funding of operations. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the statements of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statements of comprehensive income.

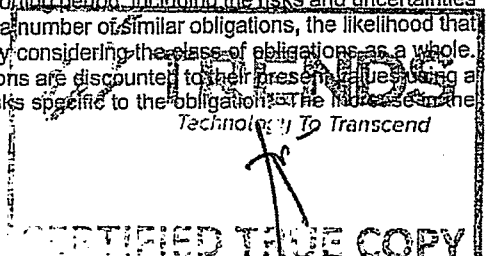
Offsetting

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the statements of financial position when the Company currently has legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and must be legally enforceable for both entity and all counterparties to the financial instruments.

2.9 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The interest on the



provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases, where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, possible inflows of economic benefits to the Company that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the financial statements. On the other hand, any reimbursement that the Company can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

2.10 Revenue and Expense Recognition

Revenue arises mainly from the sale of equipment and contracts from rendering of maintenance support and services, system integration projects and other incidental activities.

To determine whether to recognize revenue, the Company follows a five-step process:

- (1) identifying the contract with a customer;
- (2) identifying the performance obligation;
- (3) determining the transaction price;
- (4) allocating the transaction price to the performance obligations; and,
- (5) recognizing revenue when/as performance obligations are satisfied.

The Company determines whether a contract with customer exists by evaluating whether the following gating criteria are present:

- (i) the parties to the contract have approved the contract either in writing, verbally or in accordance with other customary business practices;
- (ii) each party's rights regarding the goods or services to be transferred or performed can be identified;
- (iii) the payment terms for the goods or services to be transferred or performed can be identified;
- (iv) the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- (v) collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Company satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

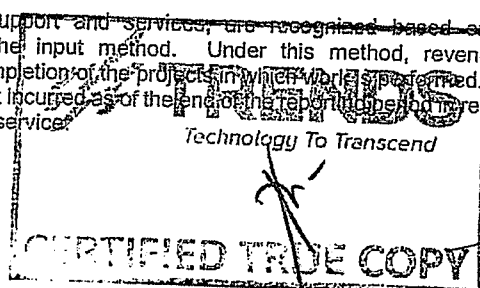
A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- (i) the customer simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs;
- (ii) the Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- (iii) the Company's performance does not create an asset with an alternative use to the Company and the entity has an enforceable right to payment for performance completed to date.

The Company enters into transactions involving the sale of equipment, rendering maintenance support and services, system integration projects and other incidental activities. The significant judgments used in determining the timing of satisfaction of the Company's performance obligation with respect to its contracts with customers is disclosed in Note 3.1(a). The transaction price allocated to performance obligations satisfied at a point in time is recognized as revenue when control of the goods or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognized as revenue as the performance obligation is satisfied.

In addition, the following specific recognition criteria must also be met before revenue is recognized:

- (a) Revenue from sale of equipment is recognized at the point when the control transfers to the customer which generally coincides with the physical delivery, installation and testing thereto, and acceptance of the customer. Invoice for equipment transferred are due (i.e., based on agreed terms) upon receipt by the customer.
- (b) Revenue from rendering maintenance support and services, are recognized based on the percentage-of-completion (POC) under the input method. Under this method, revenue is recognized by reference to the stage of completion of the projects in which work is performed. The POC is determined based on the actual cost incurred as of the end of the reporting period in relation to the total estimated cost of rendering the service.



- (c) Revenue from system integration projects, whereby the Company is required to provide the equipment, software and services, is recognized over time based also on the POC under the input method. The Company determines the POC based on the actual costs incurred, which includes the cost of equipment installed, direct labor, and other directly attributable costs required in the installation, and the total estimated costs to complete the integration project.

The Company presents a contract asset when it performs by transferring control of the equipment or performing services to a customer before the customer pays consideration or before payment is due. A contract asset is the Company's right to consideration in exchange for goods or services that the Company has transferred to a customer. A contract asset is evaluated for impairment in the same manner as a financial asset at amortized cost under PFRS 9 [see Note 2.4(b)].

The Company presents a contract liability when a customer pays the consideration, or a Company has the right to an amount of consideration that is unconditional (i.e., a receivable), before the Company transfers the equipment or performs service to the customer. A contract liability is the Company's obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer.

Further, the Company provides a standard one-year product warranty on its sold equipment, which is passed on and performed by the Company's supplier under the contracts with customers. Under the terms of this warranty, customers can return the product for repair or replacement if it fails to perform in accordance with published specifications. The Company also offers discounts to customers and allows returns and refunds under normal conditions. However, management deems that the Company's current practice of extending discounts and allowing returns and refunds does not give customers any material right. As such, the Company does not treat such considerations as separate and distinct performance obligations.

In obtaining customer contracts, the Company may incur incremental costs. As the expected amortization period of these costs, if capitalized, would be less than one year, the Company uses the practical expedient in PFRS 15 and expenses such costs as incurred. The Company also incurs costs in fulfilling contracts with customers. However, as those costs are within the scope of other financial reporting standards, the Company accounts for those costs in accordance with accounting policies related to those financial reporting standards (see Notes 2.5 and 2.7).

Cost and expenses are recognized in profit or loss upon utilization of goods or services or at the date they are incurred. Expenditure for warranties is recognized and charged against the associated provision when the related revenue is recognized. All finance costs are reported in profit or loss on an accrual basis.

2.11 Leases – Company as Lessee

The Company considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration. To apply this definition, the Company assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Company;
- the Company has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the Company has the right to direct the use of the identified asset throughout the period of use. The Company assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Company recognizes a right-of-use asset and a lease liability in the statements of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Company, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, the Company depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Company also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.14).



On the other hand, the Company measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the Company's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed) less lease incentives receivable, if any, variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee, and payments arising from options (either renewal or termination) reasonably certain to be exercised. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Company has elected to account for short-term leases using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

On the statements of financial position, right-of-use asset is presented under non-current assets and lease liabilities have been presented as part of current and non-current liabilities.

2.12 *Right-of-use Asset*

The right-of-use asset is recognized at the commencement date of the lease. This is initially measured at cost which includes the amount of lease liabilities recognized, initial direct costs incurred, lease payments made at or before the commencement date less any lease incentives received and any estimated dismantling and restoration costs which may be incurred at commencement date or as a consequence of having used the underlying asset during the lease term.

If the lease transfers ownership of the underlying asset to the Company by the end of the lease term or if the cost of the right-of-use asset reflects that the lessee will exercise a purchase option, the Company shall depreciate the right-of-use asset from the commencement date to the end of the useful life of the underlying asset. Otherwise, the Company shall depreciate the right-of-use asset from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

After the commencement date, the right-of-use asset shall be measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any re-measurement of lease liabilities.

Depreciation of right-of-use assets are computed using the straight-line method over the lease term. The lease terms are as follows:

Category	Number of Years
Office space	2-3
Warehouse building	2-3

2.13 *Foreign Currency Transactions and Translation*

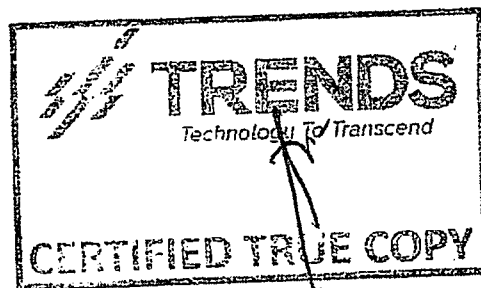
The accounting records of the Company are maintained in Philippine peso. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statements of comprehensive income as part of income or loss from operations.

2.14 *Impairment of Non-Financial Assets*

The Company's property and equipment, investment in a subsidiary and other non-financial assets are subject to impairment testing. All other individual assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount of those assets may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level.



Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Company's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

2.15 Employee Benefits

The Company's employee benefits are recognized and measured as follows:

(a) Short-term Employee Benefits

Short-term employee benefits include wages, salaries, bonuses, and non-monetary benefits provided to current employees, which are expected to be settled before twelve months after the end of the annual reporting period during which an employee services are rendered, but does not include termination benefits. The undiscounted amount of the benefits expected to be paid in respect of services rendered by employees in an accounting period is recognized in the consolidated profit or loss during that period and any unsettled amount at the end of the reporting period is included as part of Accrued expenses under Trade and Other Payables account in the statements of financial position.

(b) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Company, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Company's post-employment defined benefit pension plan covers all regular full-time employees.

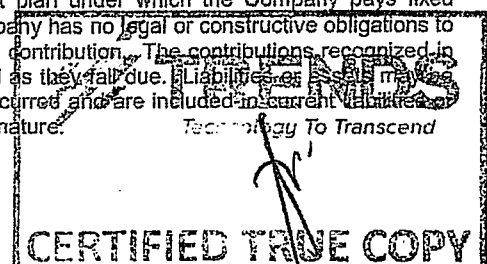
The asset or liability recognized in the statements of financial position for a defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rates of a zero coupon government bonds (using the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL)), that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. BVAL provides evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the statements of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, unless there is a plan amendment, curtailment or settlement during the reporting period. The calculation also takes into account any changes in the net defined benefit liability or asset during the period as a result of contributions to the plan or benefit payments. Net interest expense is reported as part of Other Income - Net account in the statements of comprehensive income.

Past-service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

(c) Post-employment Defined Contribution Plans

A defined contribution plan is a post-employment plan under which the Company pays fixed contributions into an independent entity. The Company has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets are recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.



(d) *Termination Benefits*

Termination benefits are payable when employment is terminated by the Company before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the reporting period are discounted to their present value.

(e) *Bonus Plans*

The Company recognizes a liability and an expense for bonuses based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Company recognizes a provision where it is contractually obliged to pay the benefits, or where there is a past practice that has created a constructive obligation.

(f) *Compensated Absences*

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of the reporting period. These are included in Trade and Other Payables account in the statements of financial position at the undiscounted amount that the Company expects to pay as a result of the unused entitlement.

2.16 Income Taxes

Tax expense recognized in profit or loss comprises the sum of deferred tax and current tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in the statements of comprehensive income.

Deferred tax is accounted for using the liability method, on temporary differences at the end of each reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

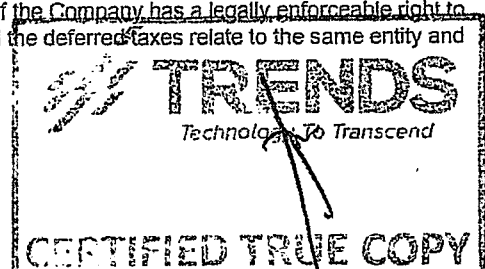
The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Company has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.



2.17 *Related Party Relationships and Transactions*

Related party transactions are transfers of resources, services or obligations between the Company and its related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Company; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the Company and close members of the family of any such individual; and (d) the Company's funded retirement plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

2.18 *Equity*

Capital stock represents the nominal value of shares that have been issued.

Additional paid-in capital (APIC) includes any premium received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from APIC, net of any related income tax benefits.

Revaluation reserves comprise actuarial gains and losses due to remeasurements of post-employment defined benefit plan and financial assets at FVOCI.

Accumulated profits include all current and prior period results of operations as reported in the profit or loss section of the statements of comprehensive income, reduced by the amounts of any dividends declared.

2.19 *Events After the End of the Reporting Period*

Any post-year-end event that provides additional information about the Company's financial position at the end of the reporting period (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

3. **SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES**

The preparation of Company's financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

3.1 *Critical Management Judgments in Applying Accounting Policies*

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements:

(a) *Determination of Timing of Satisfaction of Performance Obligations*

(i) *Maintenance Support and Services, and System Integration Projects*

The Company determines that its service revenues shall be recognized over time. In making its judgment, the Company considers the timing of receipt and consumption of benefits provided by the Company to the customers. The Company provides the services without the need of reperformance of other companies. This demonstrates that the customers simultaneously receive and consume the benefits of the Company's rendering of services as it performs.

In determining the best method of measuring the progress of the Company's rendering of services, management considers the input method under PFRS 15 because of the direct relationship between the Company's effort, in terms of equipment and materials or supplies used, incurred labor hours, and the transfer of service to the customer.

